

# Joseph Thomas

## Buying Coordinator

To work for a professional organization which offers challenging opportunities, an excellent cooperative working environment to utilize my professional and technical knowledge, enabling me to improve my abilities, develop my functionality, and improve the organization plans and work procedure.



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## WORK EXPERIENCE

### Buying Coordinator

LULU Group International

06/2022 – Present

Kochi, INDIA

*LuLu Group International is an Emirati multinational conglomerate company that operates a chain of hypermarkets and retail companies, headquartered in Abu Dhabi, United Arab Emirates.*

#### Achievements/Tasks

- Product Listing, Catalogue Creation, Price & Stock Handling in SAP, Intercom management, CRM Management, Logistics Management. Responsible for maximizing the sales and profit of the categories and achieving sales budgets while remaining competitive in the marketplace.
- Management of top line and bottom line (P&L), product returns and inventory mix. Negotiate all vendor buying agreements between the company and respective suppliers. Work with merchandising teams on promotional planning and merchandising.
- Selecting products for advertising through online paid channels, social media etc., while ensuring pricing accuracy. Work closely with Suppliers, majorly Brands and engage them in Joint Business Plans with a promise of growth and scale.
- Plan website layout and taxonomy to improve the customer shopping experience. Monitoring product lifecycle of every product in the category and take early calls for opportunity maximization. Accurately forecasting trends, planning stock and monitoring performance. Planning and developing the product range and finalizing the pricing strategy for products.

Contact: Mr. Muhammed Irfan Sageer., Manager-Ecommerce –  
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### Catalogue Executive

LULU Group International (2019-2022)

### SALESMAN

LULU Group International (2018-2019)

### SALESMAN

Bismi Hypermarket (2018)

## SKILLS

SAP HYBRIS

SAP ERP

MS Office

Adobe Photoshop

Windows

## SOFT SKILLS

Listening

Self-management

Decision-making

Logical reasoning

Focus

Authenticity

Self-motivated

## EDUCATION

### Diploma

NOVA GROUP OF INSTITUTIONS

Graphic and Web Design (2017-2018)

### PLUS TWO

ST JOHNS HSS PALAVAYAL

Commerce (2015-2017)

### SSLC

ST.THOMAS.HSS.THOMAPURAM

(2015)

## LANGUAGES

English



Malayalam



Hindi



## INTERESTS

Driving

Listening to Music

Cooking

Reading