

## J. ABDUL SAMATH

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- 🛕 j.abdulsamath66775@gmail.com
- Dubai, UAE

### **EDUCATION**

- +2 Passed (Higher Secondary Education Board India)
- Basic Computer

## PERSONAL DETAILS

Nationality : Indian
Gender : Male
Marital Status : Married
Date of Birth : 14/09/1986
Passport No. : C6785498
Visa Status : Visit Visa

## **LANGUAGE**

English Hindi Arabic Malayalam

### **KEY SKILLS**

- Creating and maintaining product displays
- Interpersonal communication
- Customer service
- Executing promotional and marketing initiatives
- Inventory management
- Monitoring inventory levels and forecasting demand
- Sales experience
- Attention to detail

## **Career Objectives**

Seeking a challenging position in a reputable and progressive company, where I can invest all my professional expertise, qualification and valuable experience to the optimum level to facilitate mutual growth for both the organization and career

## **Work Experience**

### Office Attendent

2022 - 2024

Arabic Office | Dubai, UAE

- · Organize office and assist associates in ways that optimize procedures
- · Sort and distribute communications in a timely manner
- Create and update records ensuring accuracy and validity of information
- · Schedule and plan meetings and appointments

## Assistant Storekeeper & Sales Merchandiser and Salesman

Bonanza Hyper Market | Dubai, UAE

2021 - 2022

- Keeping a record of sales and restocking the store accordingly.
- · Managing and training store staff.
- Planning promotional campaigns for new products or specials.
- Ensuring that the store is kept clean and organized.
- Mediating any confrontations between staff and clients, and deescalating the situation.

## Sales Merchandiser

2019 - 2020

Spinneys Hyper Market | Dubai, UAE

- Plan and develop merchandising strategies that balance customers' expectations and company's objectives
- Analyse sales figures, customers reactions and market trends to anticipate product needs and plan product ranges/stock
- Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales

# **Customer service and Sales man and Sales Merchandiser and Assistant Store keeping & Assistant Cashier**

Al Kabayel Super Market | Dubai, UAE

2014 - 2019

- Welcoming customers, answering their questions, helping them locate items, and providing advice or recommendations.
- · Operating scanners, scales, cash registers, and other electronics.
- Balancing the cash register and generating reports for credit and debit sales.

## SALESMAN (CUSTOMER SERVICE) & CASHIER

Anarkali Textiles | UAE

2008 - 2013