



# JACOB CHERIAN

STORE MANAGER

## MY PROFILE

I am an individual who is highly driven and eager to continuously enhance my professional abilities. My strong motivation is matched by a steadfast confidence in my capacity to seamlessly integrate into diverse work settings. This adaptability, coupled with a commitment to personal and professional development, positions me as an ideal candidate who is ready to contribute effectively to any team.

## JOB EXPERIENCE

MARCH 2023- MARCH 2024

DEPARTMENT MANAGER - SHOPPERS STOP LIMITED

- Handled a team of more than **45 employees**.
- Looked after **6000 sq ft** of business.
- Generated a business of **16CR annually**.
- Handled Apparel Men's, Ladies' Western Wear and Ladies Indian Wear.
- Drove **Loyalty Programs** (Black Card and First Citizen Card) for the store.
- Managed **RGC** for the store.

SEPTEMBER 2021- MARCH 2023

ASST. STORE MANAGER - ADITYA BIRLA FASHION & RETAIL LTD.

- Handled a team of more than **15 employees**.
- Looked after **3000 sq ft** of business.
- Generated a business of **9CR annually**.
- Made sure of the **finest Customer service**.
- Handled **VM, Global Count, and RnM** of the **entire territory**.
- **Sales Analysis** and **Reporting** to the concerned person.
- Deep **Inventory** Management.

## EDUCATION

■ PGDM - NEW DELHI 2021  
FOSTIIMA BUSINESS SCHOOL

■ BTS - KERALA 2019  
ST. THOMAS COLLEGE

■ XII GRADE - GHAZIABAD 2016  
HOLY ANGELS PUBLIC SCHOOL

■ X GRADE - GHAZIABAD 2014  
ST. PAUL'S ACADEMY

## CONTACT



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## SKILLS

- PEOPLE MANAGEMENT
- TIME MANAGEMENT
- QUICK DECISION MAKING
- VISUAL MERCHANDISING
- ADAPTABILITY

## LANGUAGES

- ENGLISH
- HINDI
- MALAYALAM

## PERSONAL DETAILS

- NATIONALITY: INDIAN
- DATE OF BIRTH : 09/05/1998
- PASSPORT NO : T6597152
- VISA STATUS: VISIT VISA