

J|T

JAIMIN THAKKAR

MARKETING MANAGER



kheralu, Gujarat, 384325,
India



+971582719735
+91 8866499301



bantythakkar@gmail.com



ABOUT ME

I am a Sales Representative is a professional who initializes and manages relationships with customers. They serve as their point of contact and lead from initial outreach through the making of the final purchase by them or someone in their household.

As a dedicated Sales Representative, I excel in building and nurturing customer relationships from initial outreach to final purchase. My expertise lies in understanding client needs and providing tailored solutions, ensuring a seamless experience. I am eager to contribute my skills and passion for sales to your team, helping to drive success and exceed targets with a customer-centric approach.

WORK EXPERIENCE

Vijaykumar
Chandrakant
Thakkar

Sep 2023 - Mar 2025
Kheralu, Gujarat

SALES EXECUTIVE

- Offer consumer goods packages to corporate and clients.
- Meet with clients every quarter to update or renew services.
- Train junior sales agents.
- Visited corporate client offices to offer latest products.
- Built relationships with clients to maintain sales goals and create new opportunities.

Radheshyam
Technology

Aug 2021 - Aug 2023
Vadodara, Gujarat

SOFTWARE DEVELOPER

- Developed and maintained multiple software applications, including a data analysis tool for financial forecasting.
- Collaborated with cross-functional teams to gather requirements and implement solutions.
- Conducted research on emerging software technologies and trends.
- Implemented a new feature resulting in a 20% increase in data processing efficiency.
- Collaborated with UX designers to enhance the user interface, resulting in a 15% improvement in user satisfaction.
- Received recognition for outstanding performance in software development, leading to a promotion within 6 months.

EDUCATION

BACHELOR OF ENGINEERING - COMPUTER

Gujarat Technological
University / 2021

SKILLS

Sales Strategies

Negotiation Skills

Problem-Solving

Time Management

Presentation Skills

Team Collaboration

New Business Development

LANGUAGES

English

Hindi

Gujarati

PERSONAL DETAILS

Date of birth:
07 Dec 1994

Nationality:
indian

Marital status:
single