

James Julius

Profile

Results-driven sales professional with experience in exceeding targets, building strong client relationships, and leading teams. Seeking a role to drive revenue growth through strategic sales approaches, market analysis, and team optimization. Skilled in CRM systems and data-driven decision-making.

Details

Dubai
United Arab Emirates
+971521700468
Jamesjulius244@gmail.com

Skills

Advanced communication and multilingual skills (English, Kiswahili)

Exceptional customer service and conflict resolution.

Strong cultural awareness and sensitivity.

Team collaboration and leadership.

Adaptability and flexibility in dynamic environments.

Crisis management and problem solving under pressure.

Languages

English

Hobbies

Global Travel and Cultural Exploration.

Volunteering in Community Service.

Fitness Enthusiast: Hiking, Swimming, and Yoga

Languages: Passion for Learning New Languages.

Employment History

Warehouse operations clerk at Atlas Printing press

February 2024 — July 2024

Roles

- Accurately packaged and shipped orders.
- Maintained a safe work environment.
- Prepared shipments by picking, packing, and labeling merchandise.
- Assisted in stock takes and cycle counts for accurate inventory management.
- Collaborated on special projects.
- Enhanced order accuracy.
- Improved order processing speed during peak times with effective time management and task prioritization.

Relationship manager at Transnation Sacco Society

November 2019 — March 2022

Roles

- Participated actively in regional networking events.
- Identified opportunities for cross-selling and up-selling.
- Organized community outreach initiatives.
- Delivered informative presentations.
- Conducted financial assessments.
- Developed strong relationships, resulting to repeat business.

Logistics Clerk at Independent Electoral and Boundaries Commission

August 2022 — August 2022

Roles

- Received Incoming Shipments.
- Performed inspection of goods.
- Maintained Paperwork and Records.

- Handled replacements when incorrect goods arrive.

Poling clerk at Independent Electoral and Boundaries Commission

July 2017 — August 2017

Roles

- Verified voters ID Issued ballot papers to voters.
- Managed queues and directing voters

Data entry clerk at National Bureau of Statistics

August 2019 — August 2019

Roles

- Maintained accurate records of census data.
- Verified accuracy of census information
- Entered census data into the database

Data entry clerk at National Integrated Identity Management System

March 2019 — May 2019

Roles

- Transferred data to computer files.
- Typed data provided by customers.
- Verified data by comparing it to source documents.
- Performed regular back up.

Education

High school diploma, Kitui school

January 2015

Oxford academy

January 2011

Courses

Diploma in business administration , Alison online courses

Certification in computer packages , Dimuna computer technology

References

Upon request.