JANELLE JOHN

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CORE COMPETENCIES

• Communication Skills • Analytical Skills

• Customer Relationship Manger (CRM) • Problem solving

• Project management • Technical Proficiency

• Client relationships • Supply Chain Knowledge

EDUCATION PROFILE

**Heriot Watt University – Dubai**  09/2023 –05/2025

*MSc in Logistics and Supply chain Management*

**Symbiosis Centre for management studies – Pune**  07/2019 – 04/2022

*BBA in Marketing and International Business*

WORK EXPERIENCE

**Sunboost NSEG / Alexandria NSW, Australia**  06/2022 – 12/2022

*Solar energy consultant*

* Represented the company to deliver products and services tailored to customer needs
* Achieved over 150 client acquisitions in a 6-month period
* Worked within budget constraints to meet targets

**Fundcorps / Pune, Maharashtra**  04/2021 –07/2021

*Project coordinator*

* Designed, planned, and managed events, workshops, and training programs
* Developed and executed effective marketing plans
* Successfully led a community service project for an NGO

**Metvy Networking / Delhi, New Delhi**  02/2021 – 04/2021

*Growth operations associate*

* Implemented new training processes and initiatives for company teams
* Generated the highest new member sign-ups and nurtured business leads
* Increased downloads by 4000 within a 2-month period