

### PROFILE

Results-driven professional with experience in retail management, sales & customer service. Proven leader with skills in cash handling, accounting & inventory management. Excellent communication & negotiation skills.

## CONTACT

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#### SKILLS

Retail Management: Sales Customer Service Team Management

SBI KIOSK Cashier: Cash Handling Customer Service Account Opening Cash Withdrawal AEPS Withdrawal Accounting Inventory Documentation

Operation Management: Leadership Problem-Solving Communication

Territory Sales: Sales Growth Customer Relations Negotiation

#### LANGUAGE

English Malayalam Hindi Tamil

# JASHIN

#### **EDUCATION**

<b>IIBF</b> 2019 Indian Institute Of Banking & Finance	<b>B.A Economics</b> 2010 Calicut University
<b>12<sup>th</sup> Pulse Two Humanities</b>	<b>10<sup>th</sup> SSLC</b>
2006	2006
Board Of Higher Secondary Examinations	Board Of Higher Secondary Examinations
Kerala	Kerala

#### WORK EXPERIENCE

#### **Torrentto Online Solution Retail Manager + SBI KIOSK Cashier** Aug 2017 – Sep 2024

Managed day-to-day retail operations, supervised staff, and ensured customer satisfaction, Handled cash transactions, maintained accuracy, and balanced cash registers, Provided excellent customer service, resolved queries, and promoted products, Achieved sales targets, implemented visual merchandising, and maintained store displays, Coordinated with team members, trained new staff, and ensured compliance with company policies

#### HomeShopping.ae Deira UAE Operation Manager Nov 2015–Feb2017

Oversee daily operations, manage teams, and optimize processes to achieve efficiency, productivity, and quality. Ensure seamless execution of projects, manage budgets, and drive continuous improvement. Develop and implement strategies to enhance performance, improve customer satisfaction, and increase revenue growth

# Gulf Shadow Computer System Dubai UAE Territory Sales Manager

#### Dec-2013-Nov2014

- Managed 10,000 sq. ft. warehouse, 10 staff, and \$10M inventory

- Implemented JIT inventory system, optimizing stock levels and order fulfillment

- Achieved 99% on-time delivery, 50% reduction in product damage, and 15% cost savings

- Built strong supplier and customer relationships, driving business growth and success

## Verity Computer LLC Dubai UAE Retail Manager feb-2010–Nov2014

Managed store operations, supervised staff, and drove sales growth Implemented visual merchandising, maintained store displays, and ensured customer satisfaction, Analyzed sales trends, optimized inventory, and controlled expenses, Trained and developed team members, fostered a positive work environment, and ensured compliance with company policies, Built strong relationships with customers, resolved issues, and increased loyalty