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| **JAWAD HUSSAIN****Contact Number:****00971 54 5824282****Email:** **jawadkhadim1979@gmail.com****Current Address:****Al Rigga Deira, Dubai, United Arab Emirates****Visa Status:****Employment visa valid till October 2026****Education:****Bachelor of Arts (B.A) 2001****Punjab University, Lahore, Pakistan****\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_****LANGUAGES SKILL:**

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| * **English**
* **Chinese**
* **Arabic**
* **Hindi**
* **Urdu**
 | **Fluent****Intermediate****Intermediate****Intermediate****Native** |

**DRIVING LICENCE:****Possess Valid UAE Driving License LTV from Sharjah Traffic Police Department Valid till May 2029.****\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_****SKILLS*** **Social media savvy**
* **Salesforce**
* **Lead generation**
* **Customer rapport**
* **Sales territory growth**
* **Active listening and strong communication skills**
* **Collaboration and delegation skills**
* **Customer relationship management skills using a high-quality CRM**
* **Time Management**
* **Planning, executing, and monitoring marketing campaigns**

**Good contacts with Contracting, Electro Mechanical Companies.** |
| **PROFESSIONAL SUMMARY** * Result driven sales marketer offering ten plus years of experience in complete life cycle of sales, distribution of industrial, building material instruments. Specializing in working with senior & middle management helped by string communication & problem-solving skills to identify & implement latest solutions. Have extensive experience on International & Local selling brands in U.A.E.
* Possess outstanding leadership & project management abilities with solid communication skills.
* Knowledgeable Public Relations Officer bringing 10+ years of experience. Maintains calm, collected and analytical mindset in high-pressure situations.
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| **WORK HISTORY****Business Development Executive (Aug 2021 – Aug 2024)**FSE Fire Fighting Safety Equipment Installation Co. – Dubai, United Arab Emirates* Builds market position by locating, developing, defining, and closing business relationships.
* Locates or proposes potential business deals by contacting potential partners. Discovers and explores business opportunities.
* Examines risks and potentials for the business opportunities. Estimates partners’ needs and goals.
* Closes new business deals by coordinating requirements; developing and negotiating contracts; and integrating contract requirements with business operations. Protects organization’s value by keeping information confidential.

**Sales cum PRO (**Aug 2009 - May 2020)Zubaidi Safety Equipment Trading Establishment • Dubai, United Arab Emirates * Coordinating with the Dubai Immigration and Dubai Civil Defence Authorities on all company approvals and visa and labour processing matters.
* Building and maintaining a network of contacts to support daily tasks both onsite and offsite.
* Supporting employees with any immigration requests and requirements
* Supporting employees with Arabic Documents and translations
* Protect the interest of the company in accordance with governmental authorities, laws and regulation.
* Other duties as requested from time to time.

**SALES EXECUTIVE (**Jul 2004 - Jul 2007)Polytex Insulations Material Works Service • Sharjah, United Arab Emirates* To generate database of clients from the target market and filter potential Clients
* Providing excellent customer service for all their queries
* Making schedule of delivering material to different customers in Sharjah, Dubai and northern UAE.
* Maintaining customer records manually and updating relevant information on computers.
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