



JESSICA D. FLORES

PROFILE

A highly-motivated sales professional with **2 years** of experience in providing and promoting products and services by establishing, developing and maintaining positive business and customer relationships.

In addition, a target-driven in terms of meeting or exceeding quotas and able to work comfortably in a fast-paced environment where the vision is to provide an excellent customer service and superb selling, negotiation and communication experience.

PERSONAL INFORMATION

CONTACT NO.: +971-54-370-9372

ADDRESS: Building 21, Flat 07 Al Quds Street, Al Mutawaa Central District ,Al Ain Abu Dhabi, UAE

AGE: 29 years old

BIRTHDATE: December 25, 1994

VISA STATUS: December 26,2024

Email Add:

jhessicaflores1225@gmail.com

EDUCATION

COMMUNITY COLLEGE OF THE PHILIPPINES FOUNDATION (2012-2014)

Cabanatuan City, Nueva Ecija Philippines 3100

Business Information Management and Accountancy
COLLEGE DIPLOMA

CAMP TINIO NATIONAL HIGH SCHOOL -(2008-2012)

Camp Tinio, Cabanatuan City N.E PHILIPPINES

HIGH SCHOOL DIPLOMA

BAKOD BAYAN ELEMENTARY SCHOOL

Bakod Bayan Cabanatuan City N.E PHILIPPINES

(2002-2008)

ELEMENTARY DIPLOMA

WORK EXPERIENCE

CASHIER/SALES STAFF-LULU HYPERMARKET, AL AIN, UAE

Home Furnishing, Household, Luggage, Stationery, Toys, Party Items, Sports, and Footwear

SEPTEMBER 2022- SEPTEMBER 2024

Duties and Responsibilities:

- Manage transactions with customers using cash registers
- Scan items and ensure pricing is accurate
- Collect payments whether in cash or debit/credit card.
- Issue receipts or change.
- Redeem stamps and coupons.
- Greet customers when entering or leaving the store.
- Maintain clean and tidy checkout areas.
- Track transactions on balance sheets and report any discrepancies.
- Bag, box or gift-wrap sold items.

TEAM LEADER/SUPERVISOR-NEIGHBORHOOD WHOLESALE

AUGUST 2019 - AUGUST 2022

Duties and Responsibilities:

- Planning and developing merchandising strategies.
- Analyzing sales figures, market trends and customer behavior to determine product needs.
- Stocking sales floor shelves and creating attractive product displays.

SKILLS & EXPERIENCE

- ✓ Good math skills
- ✓ Excellent interpersonal skills
- ✓ Highly self-motivated
- ✓ Target driven
- ✓ Prioritize time management and organizational skills
- ✓ Relationship management skills
- ✓ Openness to feedback
- ✓ Proven ability to meet and exceed sales quotas
- ✓ Paper Works and Stocks availability
- ✓ Good at memorizing
- ✓ Good at Customer Service
- ✓ Good at gift wrapping and balloons making
- ✓ Microsoft Excel
- ✓ Microsoft Word

TRAININGS

- ✓ JOB HUNTING conducted by CCPF MARCH 2014
- ✓ DATABASE MANAGEMENT AND ANALYSIS APRIL 2014
- ✓ PERSONALITY DEVELOPMENT MAY 2015

- Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc.
- Ensuring retail staff are well informed on product details.
- Maintaining and tracking inventory.
- Forecasting sales and profits.

CASHIER-WALTERMART SUPERMARKET INC. MARCH 2017- JULY 2019

Duties and Responsibilities:

- Manage transactions with customers using cash registers
- Scan items and ensure pricing is accurate
- Collect payments whether in cash or debit/credit card.
- Issue receipts or change.
- Redeem stamps and coupons.
- Greet customers when entering or leaving the store.
- Maintain clean and tidy checkout areas.
- Track transactions on balance sheets and report any discrepancies.
- Promote the Product offer.

COSTUMER SPECIALIST/CASHIER-PANDAYAN BOOKSHOP INC. APRIL 2016- SEPTEMBER 2016

Duties and Responsibilities:

- Welcoming customers into the store.
- Staying knowledgeable about our range of school supplies and books items.
- Explaining to customers the best products for their needs.
- Recommending related products to increase customers' options and enrich the shopping experience
- Accepting and processing orders and resolve returns issues.
- Promoting special sales, offers and awareness of store loyalty program.