



Contact

Abu Dhabi, United Arab Emirates
+971526201475 (Mobile)
sebastianj759@gmail.com
www.linkedin.com/in/sebastian-jesudasan-a4947b4 (LinkedIn)

Top Skills

Merchandise Planning
Store Management
Leadership
Communication
Customer Service
Problems Solving
Time management
Sales Management
Inventory Control

Sebastian Jesudasan

Assistant storekeeper at Baguette Catering Services & Restaurants
Abu Dhabi, Abu Dhabi Emirate, United Arab Emirates

Summary

15+ years of Experience in Sales, Marketing, Storekeeper in Retail, Pharmaceutical, and industries

Exploring challenging role in the field of any reputed industry in Dubai, Abu Dhabi, Sharjah, Singapore London, Australia

Experience

Baguette Catering Services & Restaurants

Assistant storekeeper

December 2022 - Present (6 months)

Abu Dhabi Emirate, United Arab Emirates

Handling, checking, receiving, picking, packing, and storing of all incoming stocks. Checking and inspecting foods received and ensuring that they are of accurate quantity, acceptable quality, and type. Making sure that all inventory processes are completed on the same day.

Techno Point Technical L.L.C

Sales Executive / Warehouse In charge

August 2022 - November 2022 (4 months)

Dubai, United Arab Emirates

Researching prospects and generating leads.

Contacting potential and existing customers on the phone, by email, and in person.

Handling customer questions, inquiries, and complaints.

Preparing and sending quotes and proposals.

Managing the sales process through specific software programs.

Building and maintaining a CRM database.

Meeting daily, weekly, and monthly sales targets.

Participating in sales team meetings.

Universal Lanka Marketing Pvt Ltd

Sales Executive / Store Associates

January 2016 - March 2022 (6 years 3 months)

Sri Lanka

- Overseeing day-to-day operations and the sales team in the absence of the Sales Manager
- Ensuring sales team members hit their sales goals
- Following and developing the sales process/developing effective sales strategies
- Ensuring all staff provide excellent customer service
- Managing key accounts
- Business administration
- Ensure adherence to company policies
- Expanding product knowledge and working knowledge of services
- Building relationships and keeping customers happy

Cargills Food City Ltd

Sales Assistant/ Store Assistant

August 2009 - December 2015 (6 years 5 months)

Colombo District, Western Province, Sri Lanka

01. Greets customers upon entering the store.
02. Assists customers in locating specific products.
03. Answers inquiries.
04. Directs customers to the manager for decisions out of their hands.
05. Replenishes product inventory.
06. Cleans the store.
07. Assists cashiers.
08. Tracks and reports record of sales.

Education

ESOFT Metro Campus

Diploma of Education, Business, Management, Marketing, and Related Support Services · (February 2008 - April 2009)