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Dubai UAE

EDUCATION

Bachelor Of Business Management: Marketing **T.john College**, Banglore, June 2016

Plus Two: Higher Secondary **V.V.H.S.S**, Charumoodu,kerala, March 2012

10th: High School **C.B.M High School**, Nooranad,kerala, March 2010

LANGUAGES

English:

Advanced (C1)

Hindi:

Beginner (A1)

Malayalam:

Advanced (C1)

JIBIN KANNIMEL GEORGE

PROFESSIONAL SUMMARY

To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills.

SKILLS

- Direct marketing
- Professionalism & Strong work Ethic
- Business Development
- Problem Solving

- Ms excel
- Flexible to stretch, work timings and adaptive to work in any organization
- Strong Communication Skills

WORK HISTORY

September 2021 - Current

Emirates National Oil Company LLC (ENOC) - Sales Assistant, Dubai

- Have high sense of urgency and able to make effective decision in a timely manner
- Increasing the company's growth and revenue through sales maximization
- Providing clients with a first class customer service when selling and promoting store products to them
- Using my product knowledge to help customers decide what's right for them
- Meeting individual and team sales targets by maximizing sales at every opportunity
- Extensive sales & customer service Supervisory experience in the service sector

July 2020 - September 2021

Inscorp Insurance Services - Business Development Executive, Kerala, Adoor

- Approaching business establishments of area Wise & convincing the customer for listing in all kinds of General insurance
- Giving presentation to the clients about the company and other services
- Providing support to customers & educating them about the products, services company offers
- Conducting field visit & corporate customers for business development

August 2017 - February 2020

Oasis Institute Of Technology - Marketing Executive, Kerala, Alleppey

- Advising and consulting with learners and prospective students
- Planning & forecasting to ensure that targets are achieved
- Building successful trusted customer relationships to help drive the importance of ongoing education

December 2016 - July 2017

Aegis LTD, Essar - Executive Operations, Banglore

- Developed systems and procedures to improve operational quality and team efficiency.
- Responsible for assigned sales targets (monthly, quarterly)
- Responding incoming mails and phone queries
- Gathering market and Customer information
- Closing deals which are generated by marketing department

PASSPORT DETAILS

Passport Number :P2093419 Place of Issue :Cochin Date of issue :28/06/2016 Date of expiry :27/06/2026

ADDITIONAL INFORMATION

Father Name : George K.M Date of birth : 23/10/1994

Sex: Male

Nationality : Indian Marital Status : Single

Permanent Address: Kannimel Kaleekkal, Nooranad p.o Mavelikkara, Alleppey Dist

Kerala,India-690504

UAE Driving License No:-4524729

License Type:- Manual Date of Expiry:-21-07-2025