



JIMSHAD C K



CONTACT



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Location
Dubai | UAE



Visa Status
Residence Visa



DRIVING LICENSE

- Driving License : UAE
- Issue Date : 30/07/2024
- Expiry Date : 29/07/2026
- Place of Issue : Abu Dhabi



SKILLS

- Route Sales & Revenue Growth
- Route Planning & Distribution
- Customer Management
- Inventory & Stock Control
- Merchandising & Promotions
- POS & Cash Handling
- Negotiation & Sales Closing
- Market & Competitor Analysis



JOB PROFILE

Result-driven retail and store management professional with 4 years of experience in inventory management, customer service, and sales operations. Adept at optimizing store performance, enhancing customer satisfaction, and implementing effective merchandising strategies. Proficient in sales forecasting, territory management, and negotiation. Seeking an opportunity as a Van Salesman, leveraging expertise in sales optimization, route planning, customer relationship management, and revenue growth strategies to drive business success.



WORK EXPERIENCE



C-STORE INCHARGE

ADNOC Oasis Store | Abu Dhabi, UAE
From **2023** to **Present**

Key Responsibilities:

- Spearheaded store layout optimization and visual merchandising, boosting product visibility and sales.
- Processed Local and Vendor Purchase Orders (LPO/VPO) using HHT devices, ensuring timely stock replenishment.
- Conducted inventory audits and stock level checks to maintain optimal inventory control.
- Managed expiry checklists and product returns, minimizing waste and maximizing stock accuracy.
- Strengthened supplier relations by resolving discrepancies, ensuring seamless supply chain operations.
- Supervised and trained staff to improve performance, enhance efficiency, and drive customer satisfaction.
- Enforced compliance with company policies, safety regulations, and quality standards.
- Collaborated with promotional teams to execute in-store campaigns and boost sales engagement.



C-STORE ATTENDANT

ADNOC Geant Store | Abu Dhabi, UAE
From **2020** to **2023**

Key Responsibilities:

- Delivered personalized customer service, addressing inquiries and ensuring an enhanced shopping experience.
- Assisted customers with product recommendations, pricing information, and purchasing decisions.



COMPUTER KNOWLEDGE



TALLY ERP 9



TALLY PRIME



MICROSOFT OFFICE SUITE

Word, Excel, Power Point



LANGUAGE

- English
- Hindi
- Arabic
- Malayalam



PERSONAL DETAILS

- Nationality : Indian
- Visa Status : Residence Visa
- Passport No : P1161018
- Date of Expriy : 22/05/2026

- Monitored inventory, replenished shelves, and coordinated with management for restocking.
- Processed cash and card transactions accurately while efficiently operating the POS system.
- Maintained store cleanliness and organization, ensuring adherence to safety and hygiene standards.
- Supported promotional activities, arranging product displays and enhancing in-store engagement.
- Resolved customer concerns promptly, fostering long-term customer relationships and satisfaction.
- Collaborated with the team to achieve sales targets, improve operations, and enhance overall store performance.



EDUCATION



Bachelor of Business Administration (BBA)

Calicut University, Kerala, India | 2017



DECLARATION

I hereby declare that the above mentioned statement is correct and true to the best of my knowledge and belief.

Jimshad C K