

JOHN REAGAN KASAMBA

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Personal profile

Nationality: Ugandan

Marital status: Single

Date of Birth: 25/06/1990



CARRIER OBJECTIVE:

I am highly motivated and a problem solver with sales skills and computer skills. I want to use my skills and knowledge to contribute to your company's mission and strategic goals. Thereby, I can provide means for achieving life time's goals.

SKILLS

- ❖ 5 years experience in merchandizing
- ❖ Team building and participation in team work, leadership, organization and planning, and interpersonal communication skills
- ❖ Through understanding of point of sales systems
- ❖ Patient and diplomatic when dealing with complaints
- ❖ Computer skills.
- ❖ Friendly, polite and helpful
- ❖ Flexibility and reliability, with a willingness to work and learn new methods of sales

WORK EXPERIENCE:

Merchandizer | Wheatfield Supermarket | Khalifa city, Abu Dhabi UAE | 2018 to date

- ❖ Ensuring that the right amount of products are in the store and are being sold at the right price
- ❖ Displaying products in shelves in a correct manner for consumer consumption.
- ❖ Working closely with suppliers/sales representative to plan product range.
- ❖ Using virtual techniques to attract customer to the products
- ❖ Assisting with billing and pricing of products and client orders
- ❖ Taking inventory, removing expired/ damaged products, replacing products

- ❖ Meeting with store managers on reordering products
- ❖ Assisting in marketing and sales strategies and producing goals for employers and clients
- ❖ Assisting with selecting products during seasonal time
- ❖ Assisting in surveying stores and forecasting products and sales
- ❖ Addressing customers complaints and high customer service levels

Office Helper | Shakur General Services | Abu Dhabi, UAE | 2017 to 2018

- ❖ Good knowledge about computer application software like Microsoft office: Word, Excel, Access, Publisher and PowerPoint

Merchandizer | Mega supermarket | Kampala, Uganda | 2015 to 2017

- ❖ Responsibilities included planning and developing merchandising strategies. Analyzing sales figures, container reactions and market trends anticipate product needs. Collaborating with buyers, suppliers, distributors and analysts to negotiate prices, quantities and market scales.

EDUCATIONAL BACKGROUND:

Bachelor of Information Technology and
Computing Kyambogo University, 2012-2015

Uganda Advanced Certificate of Education
Bishop Senior Secondary School, 2010-2011

Uganda Certificate of Education
Bishop Senior Secondary 2006-2009

LANGUAGE PROFICIENCY:

English - Excellent speaking and writing

REFEREES:

Available on request