



## JOSEPH WILSON K

SALES CONSULTANT

DOB – 20/11/1989

Gender – Male

Marital Status – Married

Nationality - Indian

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Al Qusais, Dubai

## PASSPORT DETAILS

- Passport Number – Z5851815
- Place of Issue - COCHIN
- Date of Issue - 29/10/2022
- Date of Expiry - 28/10/2032

## VISA Details

- Visa Status – Valid until April 20<sup>th</sup>, 2024

## PROFILE

Seasoned marketing professional with expertise in corporate client relations, sales, and procurement. Skilled in managing all facets of a family-owned bakery, from production to sales. Seeking to leverage this diverse experience to drive business growth.

## WORK EXPERIENCE

### MANAGER (Jan 2018 – Feb 2024)

*Winner Bakery – Kodakara, Thrissur, Kerala*

- Spearheaded sales growth initiatives, resulting in an increase in bakery revenue.
- Developed and implemented strategic marketing initiatives to boost sales.
- Leveraged sales data to enhance customer service and product offerings, driving business performance.

### SALES CONSULTANT (March 2015 - Jan 2018)

*Dar Samra Computers LLC - SHARJAH*

- Excelled in customer engagement and sales across various channels.
- Specialized in the sale of IT hardware, providing clients with cost-effective technological solutions.
- Negotiated favorable deals and managed IT hardware purchases to meet client requirements.
- Cultivated customer loyalty through exceptional personalized service and adept product matching.
- Effectively managed stock levels to ensure the availability of high-demand items, maximizing sales potential.

### SALES CONSULTANT (July 2012 - Sep 2014)

*Forerun Systems – Thrissur, Kerala*

- Demonstrated strong proficiency in conducting product demonstrations to highlight key selling points.
- Successfully negotiated sales, securing profitable deals, and contributing to company revenue.

## EDUCATION

Bachelor of Engineering in Information Technology

*St: Vincent Pallotti College of Engineering & Technology | Nagpur, Maharashtra, 2013*

## LANGUAGES

- English
- Hindi
- Malayalam

## SKILLS

- Windows (All Flavours)
- MS Office
- Ability to master any software package in shortest time.
- New business generation
- Product and service knowledge
- Sales and marketing
- Sales closing techniques
- Product demonstrations
- Consultative sales

## Referrals

- Febin Francis
- FORERUN COMPUTERS AND SYSTEMS PVT LTD
- Designation – Branch Manager
- Email – foreruntcr@gmail.com
- Phone- +919496329193
- Nadeem Asghar
- DAR SAMRA COMPUTERS L.L.C
- Designation - Administration Manager
- Email – nadeem@samracomputers.com
- Phone - +971586845186
- K.O.Wilson
- Winner Bakery
- Designation - Proprietor
- Email – kombarakkaranwilson@gmail.com
- Phone - +919446723966