



Justirine Joy Gramata

CONTACT

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SKILLS

- Excellent communication skills.
- Flexible work hours.
- Prior experience in retail.
- Excellent customer service skills.
- Motivation to work through busy shifts.

LANGUAGES

English:

Tagalog:

PERSONAL DETAILS

Date of Birth / Age: 25/09/1997
Nationality: Philippines
Marital Status: Single
Visa Status: Cancelled
Gender: Female
Passport: P03650450

PROFESSIONAL SUMMARY

Seeking a suitable position, where my past experience would be fully utilized in a career opportunity and where I would make a significant contribution to the success of my employer, that will be gained me a career advancement

WORK HISTORY

Stall and Market Salesperson

V Secret Arabic Perfume - Sharjah, United Arab Emirates

- Provided customers with price information and handled financial transactions.
- Helped resolve client problems quickly with superior customer service.
- Negotiated best-possible prices for maximized profit levels.

Cashier

Lulu Hypermarket - Al Wadah, Sharjah

- Handled cash and card payments with precision, maintaining customer confidentiality and discretion throughout.
- Helped customers to pack away shopping for improved customer experience.
- Greeted customers entering store and responded promptly to customer needs.
- Answered questions about store policies and concerns politely and professionally, supporting positive customer experiences.

Sales officer

Meizo Philippines - Philippines

- Understood customer needs to craft exceptional sales journeys.
- Achieved and exceeded sales targets in line with client growth across all products and services.

Sales Lady

SM Cubao Department Store - Quezon City, Philippines

- Engaged customers to enhance in-store experience and provide outstanding customer service.
- Requested and checked customer IDs at checkout for age-restricted products.
- Managed customer lines for minimum wait times and high satisfaction.
- Followed company procedures and guidelines for smooth retail operations.

Brand promoter

Vivo Philippines - Philippines

- Promoted products and services to target audience through strategic marketing campaigns.

- Tracked KPIs and pursued continuous training to improve metrics.
- Completed sales or referred customers to sales associates for further assistance.
- Adapted presentation style to engage audiences of varied backgrounds and ages.
- Delivered persuasive product recommendations to meet customer needs.
- Built positive customer relationships, using interpersonal skills and natural charisma to engage in conversation.

EDUCATION

Secondary Education, 2011 – 01/2015
BLBNHS Pangasinan

Primary Education, 2009 – 01/2015
Bobanan Central School