

AHAMMED KABEER

MERCHANDISOR

Dubai | 0522707713 | almaskabeer.27@gmail.com

Summary

Detail-oriented and results-driven Merchandiser with 3 years of experience in planning, coordinating, and executing product displays and inventory management in a fast-paced retail or manufacturing environment. Proven ability to analyze market trends, forecast demand, and collaborate effectively with cross-functional teams including production, design, and sales. Skilled in vendor communication, order follow-ups, quality control, and ensuring on-time delivery of goods. Adept at maintaining strong client relationships and contributing to sales growth through strategic merchandising decisions and efficient supply chain coordination.

Education

Bachelor of commerce

Experience

Adnoc Distribution

Merchandisor/sales(2022-2025)

Managed product assortment, display planning, and inventory coordination across multiple ADNOC Oasis retail outlets.

Ensured optimal stock levels by analyzing sales trends and coordinating with suppliers for timely replenishments.

Executed in-store promotions and marketing campaigns, increasing product visibility and sales by up to 15%.

Conducted regular store visits to maintain visual merchandising standards and ensure compliance with brand guidelines.

Liaised with vendors for order management, promotional support, and product quality assurance.

Prepared weekly sales and performance reports to identify fast- and slow-moving items and recommend actionable changes.

Contributed to customer satisfaction by ensuring product availability and proper presentation, enhancing the overall retail experience.

Certificate

United arab emirates valid light vehicle licence

Skills

Retail Merchandising
Inventory Management
Product Display & Visual Merchandising
Vendor & Supplier Coordination
Promotions & Campaign Execution
Point of Sale (POS) Systems
Market Trend Analysis
Tally Erp knowledge
Customer Insight & Buying Behavior
Microsoft Excel & Reporting Tools
Team Collaboration
Time Management