

KAMIL MUBARAK

VAN SALES

Experienced merchandiser in dairy products FMCG, skilled in inventory management, product display, and customer service at Carrefour Mirdif City Center, driving sales through effective merchandising strategies. I am exclusively looking for a career move to explore and utilize industry knowledge, technical skills, management skills & creativity to provide a significant contribution to achieving organizational targets and goals.



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📍 UNITED ARAB EMIRATES

WORK EXPERIENCE

MERCHANDISER

AL OTHMAN COMPANY FMCG DUBAI

02/2024 - Present

DUBAI, UAE

Job Roles:

- Managed Carrefour Mirdif City Center, Dubai.
- Monitored stock levels and replenished dairy products to ensure constant availability.
- Designed and maintained attractive product displays to enhance visibility and increase sales.
- Ensured all products were correctly priced and labeled in accordance with company standards.
- Identify customers, and sector opportunities and maintain existing ones to increase the customer base of dairy products.
- Attach pricing labels to items before placing them on shelves.
- Collaborated with marketing teams to implement promotional strategies effectively.
- Recommended changes to product assortment and placement based on market insights.
- Conducted regular inventory checks and reported discrepancies to management.

SALES MAN CUM DRIVER

NAHLAT AL MADINA SUPERMARKET

01/2019 - 01/2024

SHARJAH, UAE

Job Roles:

- Responsible for the following the company rules, procedures & safety guidelines.
- Arranging and participating products from our warehouses location to our client's warehouses or final delivery locations.
- Provide customers with information on daily deals and discounts.
- Identify customers, and sector opportunities and maintain existing ones to increase the customer base of dairy products.
- Attach pricing labels to items before placing them on shelves.
- Receive delivery of supermarket merchandise and make sure that all items are stored and stacked properly.
- Collect returns and cheques for supermarkets and collect invoices.
- Keep a complete track of the number and type of sales performed each day.

SKILLS

Customer Service

Communication skill

Team Work

Relationship Management

Coordination

FMCG

Diary Products

Shifts Flexible

Product Knowledge

Tech literacy

UAE Routes knowledge

UAE Manual Driving License

HONOR AWARDS

BEST SALESMAN 2021

NAHLAT AL MADINA

SOFTWARE SKILLS

Microsoft Office

Microsoft Outlook

Basic computer literacy

Billing softwares- iPOS

LANGUAGES

English

Full Professional Proficiency

Hindi

Full Professional Proficiency

Malayalam

Native or Bilingual Proficiency

Arabic

Elementary Proficiency

OTHERS

CONTACT NUMBER: +971 543828697

UAE MANUAL LIGHT VEHICLE DRIVING LICENSE (VALID)

FAMILIAR WITH UAE ROADS & ROUTES