

CURRICULUM VITAE

PERSONAL DETAILS:

Name : KEMIGISHA AISHA
Email : ashernisher43@gmail.com
Mobile No : +971 56 268 2291
Nationality : Ugandan
Gender : Female
Passport No : B00104001
Language : English
Address : Dubai UAE
Visa Status : Visit Visa



POSITION: SALES / CUSTOMER SERVICE

CAREER OBJECTIVE:

To obtain employment as a sales personnel / customer service at one of the state's largest companies and to advance my career by working at an establishment that offers numerous opportunities for professional growth.

PERSONAL PROFILE

sales representative with years of experience in costumer care services . A high level of product knowledge and an ability to quickly learn details about new inventory and accessories. A commitment to building customer relationships by reaching out to new clients and nurturing positive interactions with existing customers.

EDUCATION

- ✓ Computer Training Certificate
- ✓ Ordinary level certificate of education
- ✓ Advanced Level Certificate of Education

WORK EXPERIENCE

COMPANY:	NAKUMATT SUPERMARKET, KAMPALA - UG
POSITION:	SALES / COSTUMER SERVICE
DURATION:	2 YEARS
COMPANY:	CAPITAL SHOPPERS, KAMPALA - UGANDA
POSITION:	COSTUMER SERVICE
DURATION:	1 YEARS

RESPONSIBILITIES

- ✓ Generating leads.
- ✓ Meeting or exceeding sales goals.
- ✓ Negotiating all contracts with prospective clients.
- ✓ Helping determine pricing schedules for quotes, promotions, and negotiations.
- ✓ Preparing weekly and monthly reports.
- ✓ Giving sales presentations to a range of prospective clients.
- ✓ Coordinating sales efforts with marketing programs.
- ✓ Understanding and promoting company programs.
- ✓ Obtaining deposits and balance of payment from clients.
- ✓ Preparing and submitting sales contracts for orders.
- ✓ Visiting clients and potential clients to evaluate needs or promote products

Personal Skills

- ✓ Efficient and organized
- ✓ Good interpersonal and oral communication skills
- ✓ Completes all closing duties in an efficient manner
- ✓ Moving and organizing stock
- ✓ Ability to rapidly establish and expand strong market presence and achieve solid sales growth
- ✓ Attended various sales seminars
- ✓ Highly motivated and driven, with the ability to achieve aggressively high goals
- ✓ Outstanding ability to build solid rapport with customers and internal suppliers

LANGUAGE

- ✓ English

HOBBIES:

- ✓ Swimming
- ✓ Making Friends
- ✓ Constant working
- ✓ Sports
- ✓ Adventure

DECLARATION

I, Kemigisha Aisha certify that the above are true and correct to the best of my qualifications, knowledge, experience, belief and ability. if given a chance to serve you, i assure you that I will execute my duties for the total satisfaction of superiors.

REFEREES:

Available upon request