



KHALID EMIL S. GARCIA

I have almost 2 year of experience as a Sales Staff and 5 years as a Merchandiser, where I have developed skills in customer service, sales tactics, and merchandising strategies. I believe my experience and expertise make me a valuable asset to any team. I am enthusiastic about learning and growing professionally, and I am confident that my background in sales and merchandising will be an advantage in any project or task we undertake.

CONTACTS

GET IN TOUCH



+971 54 589 1689



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Al Nahda, Sharjah
UAE

SKILLS

- Quick learner
- Positive attitude
- Patience
- Confidence
- Clear Communication
- Problem-solving
- Customer Service
- Team work

LANGUAGES

- English

EXPERIENCE

SALESTAFF

Lulu Hypermarket
Sharjah, UAE
Mar 2023 up to Present

- Present, promote and sell products/services using solid arguments to existing and prospective customers.
- Perform cost--benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships.
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule.
- Coordinate sales effort with team members and other departments.

MERCHANDISER

RCS Supermarket
Philippines
Sep 2017 – Oct 2022

- Planning and developing merchandising strategies.
- Analyzing sales figures, market trends and customer behavior to determine product needs.
- Stocking sales floor shelves and creating attractive product displays.
- Determining the need for and implementing product promotions, price changes, mark downs, clear outs, etc.
- Ensuring retail staff are well informed on product details and promotions.
- Maintaining and tracking inventory.

EDUCATION

• TESDA

Electronics
February 15 2015

O'Donnell Patling Capas Tarlac
O'Donnell High School
SY: 2010-2011

O'Donnell Patling Capas Tarlac
Capas West Central School
SY: 2006-2007

PERSONAL DETAILS

Nationality	:	Filipino
Marital Status	:	single
Visa status	:	Employment visa
Birthdate	:	August 6 1994
Religion	:	Muslim

DECLARATION

I hereby declare that the above information provided by me is true and correct to my knowledge.

KHALID EMIL S. GARCIA