



# KRISHNAJITH RADHAKRISHNAN

## MY CONTACT

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📍 Dubai, UAE

## SKILLS

- Product knowledge
- Teaching ability
- Closing
- Time management
- Tech-savviness
- Empathy
- Active listening
- Relationship building
- Conflict management
- Social selling ability

## SOFTWARE SKILLS

- MS-OFFICE , CRM
- AUTOCAD2017
- ANSYS
- HAP

## PERSONAL DETAILS

- Date of birth : 30/12/1995
- Nationality : Indian
- Gender : Male
- Marital status : Single
- Passport No. : L7759234
- Visa status : Employment

## DRIVING LICENSE DETAILS

- License No. : 2702905
- Traffic No : 120093154
- Issue date : 29/08/2021
- Expiry date : 28/08/2023
- Issue date : Abudhabi
- Category : Light Vehicle
- Gear type : Manual

## LANGUAGES

- English
- Hindi
- Malayalam

## EDUCATION

- **DIPLOMA IN HVAC & R ENGINEERING ( 1/06/2018-26/07/2018 )**
- **B.Tech-MECHANICAL ENGINEERING (Undergoing)**
- **HIGHER SECONDARY EDUCATION (2012-2014)**
- **SECONDARY SCHOOL EDUCATION (2012)**

## PROFESSIONAL EXPERIENCE

### AL RAWABI DAIRY

#### Salesman (From 2021-Present)

Key responsibilities:

- Presenting sales proposals to potential customers
- Evaluating customer needs
- Selling company products or services
- Educating customers on products and services
- Developing effective sales strategy information
- Identifying opportunities to improve sales performance
- Monitoring competitor activities
- Maintaining good relationships with customers
- Conducting market and industry research
- Negotiating with existing and potential customers
- Maintaining records of sales leads
- Resolving customer complaints
- Collaborating with the marketing department

#### HVAC SITE ENGINEER (From 2019-2020) (Elegance Engineering & Consultancy)

Key responsibilities:

- Study of building plan and making cooling load calculations
- Planning the erection schedule and placing of AHU, Ducts, Outdoor Units and FCU
- Distributing the installation work among the workers and supervising the progress on daily basis.
- Dealing with architect and clients for free flowing of work.

## DECLARATION

I hearby declare that the above particulars of facts and information stated are true , correct and complete to the best of my belief and knowledge.