

RESUME

PERSONAL

KRISHNARAJ E



+971 545421795



Krishnaraje2647@gmail.com



Chez Moi Residence
International City
Phase 2 , Dubai , UAE



OBJECTIVE

I aim to be an asset to your good self which will trust my capability and give me a chance to prove myself. As an energetic person endowed with a high level of creative abilities, readiness to take up new challenges and professional development as a lifetime passion, eager to put my knowledge to practical use.

WORKINGEXPERIENCE

- **ASSISTANT SALES OFFICER–Sep 2023 to Oct 2024**
Manappuram Finance Ltd. Kasaragod, Kerala, India

Key Responsibilities:

- Generate new business leads and convert them into sales.
- Build relationships with existing customers to cross-sell and upsell home loan products.
- Conduct customer meetings, presentations and demonstrations.
- Provide financial advice and guidance to customers on home loan options.
- Process and submit loan applications to credit teams.
- Negotiate loan terms and conditions with customers.
- Collaborate with internal teams (credit, operations etc.)to ensure smooth loan processing.
- Maintain accurate records and reports on sales performance.
- Explain loan features, interest rates, and repayment terms.
- Achieving daily, weekly, monthly and quarterly sales targets.

- **RESORT TRAINEE ASSISTANT–Jun 2022 to Dec 2022**
Jungle Bay Resort and Spa, Wayanad, Kerala, India

Key Responsibilities:

- Check-in/Check-out guests.
- Handle room assignments and keycards.
- Manage guest requests and complaints.
- Provide local information and recommendations.
- Provide exceptional customer service.
- Assist guest with activities, tours and reservations.
- Coordinate transportation and luggage assistance.
- Maintain a clean and safe work environment.
- Collaborate with other departments.

COMPUTERSKILL

- Basic knowledge

EDUCATION

- 2019-2022 Bachelor of Travel and Tourism Management (BTTM).
Kannur University
- 2022-2022 Diploma Airport Handling Management
Worldwide Airport Management School(Kerala, India)
- 2018 Higher Secondary Education (State Board of Kerala)
- 2017 SSLC (State Board of Kerala)

SKILLS

- Adaptability
- Time management

PERSONALPROFILE

- Date of birth :01-06-2001
- Nationality : Indian
- Marital status : Single
- Language : English, Hindi, Malayalam, Kannada
- Visa status : Visit visa
- Passport Number : V8578795

DECLARATION

The above information provide is correct to the best of my knowledge and belief. I shall be grateful if you provide me the chance to work with you. I shall work to best of my abilities and your expectations.