



# KRISHNA PRASAD.T

## **MOB:**

+971 56 332 0992

## **EMAIL:**

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## **ADDRESS:**

Al Satwa, Dubai, U.A.E

## **PERSONAL DETAILS**

Gender : Male  
Nationality : India  
Date of Birth : 15/05/1990  
Marital status : married  
**Passport** : Y7531178  
Visa status : Visit Visa

## **EDUCATION:**

- B.com co-operation  
Calicut university

## **SKILLS:**

- Written and verbal
- Self-motivation.
- Communication
- Time management
- Hard working person
- Leadership

## **LANGUAGES:**

- English
- Hindi
- Tamil
- Malayalam

## **CAREER OBJECTIVES**

To seek a position in a Company that will fit my qualification when my experience and knowledge, and a company that enhance abilities for greater career opportunities.

## **WORK EXPERIENCE**

### ➤ **SALES SUPERVISOR** (08 years)

Company: **ITC, Kerala, India**

#### Duties & responsibility

- Supervise the activities of the sales team including marketing activities like product activations.
- Assist the line manager to recruit, training, enumerating, and retaining a competent sales team.
- Provide reports to top management like sales reports, lead generation reports, customer complaints reports, and new customers' on-boarded reports.
- Prepare sales presentations and other sales tools.
- Assist the line managers to ensure adequate client communication, maintain contacts with clients and provide feedback.
- Initiate sales activities, strategies, and sales plans required to build brand visibility.
- Serve as a point of reference to employees in terms of showing great work ethic, habits, personal character, and professional character.
- Develop and maintain accurate records of prospects, leads, pricing, sales activities, and active clients.
- Controlling company marketing expenses to ensure the marketing expenditure is kept within budget.
- Attend trade shows and other marketing events and represent the organization.
- Evaluate the performance of the sales team and seek ways to improve the team's performance.