

# KWAGA ESTHER



## Contact

**Address:**

Dubai, UAE

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+971 558420147

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## Personal Details

Date of Birth : 04.04.1988  
Nationality : Uganda  
Gender : Female  
Passport No : A00750539  
Visa Status : Own Visa  
Languages : English

## Skills Highlight

- Positive Attitude.
- Time-management skills.
- Teamwork Skills.
- Good Communication Skills.
- Service-focused
- Easy adaptability to situation.

## Career Objective

To acquire a position and contribute as a team member in a lively work environment focused on promoting business growth by providing better work and service, Utilizing my communication, technical and organizational skills.

## Work Experience

**Sales – 2 Years**

**Purecot Linen Textile, Bedingshop - Dubai, UAE**

**Sales – 1 Year**

**Alriga philipino, Dubai, UAE**

**Sales – 1 Year**

**Best Seller Perfume Al Rigga, Dubai, UAE**

### Duties and Responsibilities:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- **Analyze the territory**/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

## Education

- ✓ Diploma in Business Administration

## Declaration

I hereby declare that the details mentioned above are correct to the best of my knowledge and belief.

**KWAGA ESTHER**