

KWAGA ESTHER



Contact

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Personal Details

Date of Birth : 04.04.1988
Nationality : Uganda
Gender : Female
Passport No : A00750539
Visa Status : Own Visa
Languages : English

Skills Highlight

- Positive Attitude.
- Time-management skills.
- Teamwork Skills.
- Good Communication Skills.
- Service-focused
- Easy adaptability to situation.

Career Objective

To acquire a position and contribute as a team member in a lively work environment focused on promoting business growth by providing better work and service, Utilizing my communication, technical and organizational skills.

Work Experience

Sales – 2 Years

Purecot Linen Textile, Bedingshop - Dubai, UAE

Sales – 1 Year

Alriga philipino, Dubai, UAE

Sales – 1 Year

Best Seller Perfume Al Rigga, Dubai, UAE

Duties and Responsibilities:

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- **Analyze the territory**/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

Education

- ✓ Diploma in Business Administration

Declaration

I hereby declare that the details mentioned above are correct to the best of my knowledge and belief.

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