

CURRICULUM VITAE

KALPESH DEVIDAS SAWANT

Abu Dhabi, UAE

Mobile: +971 523194124

Email: kalpeshsawant2305@gmail.com



CAREER OBJECTIVE

Dynamic and results-oriented professional with a diverse background in retail management, sales, and merchandising. Seeking a challenging role where I can leverage my experience as an assistant manager, storekeeper, and merchandiser, along with my expertise in salesmanship, to drive operational excellence and contribute to the growth and success of a forward-thinking organization.

- Retail management
- Inventory control
- Salesmanship
- Merchandising strategies
- Customer relationship management
- Team leadership
- Marketing campaign execution
- Compliance with policies and regulations
- Communication skills
- Problem-solving

WORK EXPERIENCE

Organization : West Zone Supermarket, Abu Dhabi UAE

Position : Storekeeper / Merchandiser

Duration : 2 years

- Managed daily store operations, including inventory, staff supervision, and customer service.
- Maintained accurate inventory records, ordered stock replenishments, and conducted audits.
- Implemented effective merchandising strategies to boost sales and enhance product visibility.
- Provided leadership to staff through training sessions and performance evaluations.
- Contributed to marketing campaigns and promotional events to attract customers.
- Ensured compliance with company policies and safety regulations.

Organization : Swana Company, Indian

Position : Salesman

Duration : 4 years

- Demonstrated product knowledge and persuasive selling techniques to customers.
- Built positive relationships with customers, addressing their needs and concerns.
- Stayed updated on product features, industry trends, and sales techniques.
- Tracked sales progress and identified areas for improvement.
- Assisted with merchandising activities to enhance product presentation.
- Handled cash transactions accurately and adhered to company policies.

EDUCATION QUALIFICATION

- B.Sc Graduate

PERSONAL DETAILS

- Date of Birth : 23/05/1998
- Gender : Male
- Marital Status : Single
- Nationality : Indian
- Languages : English, Hindi,
- Visa Status : Employment Visa

PASSPORT DETAILS

- Passport No : R6230689
- Issue Date : 17/11/2017
- Expire Date : 16/11/2027

DECLARATION

I hereby declare that the above-mentioned details are true and correct to the best of my knowledge and belief.