

# Kannan Somasekharan

Accounts Manager

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## SUMMARY

With 12 years of experience in the automobile industry and a current role in the fine dining restaurant sector, I bring a unique blend of expertise in operations, sales, and customer service. From exceeding sales targets in automotive to creating memorable dining experiences, I thrive on delivering exceptional results and fostering teamwork. Let's connect and explore opportunities for collaboration and mutual success.

## EXPERIENCE

### Account Manager

Mar '24 — Sep '24

Doors premium Restaurant & cafe LLC

Al Seef, Bur Dubai, United Arab Emirates

Doors Dubai, owned by Nippon General Trading LLC, redefines fine dining with a luxurious culinary experience. Located in Al Seef and Dubai Mall, it offers premium steak, seafood, and signature dishes crafted by Chef Kemal Ceylan. Set against a stunning waterfront backdrop, Doors is perfect for intimate gatherings or grand corporate events, delivering an unforgettable dining ambiance.

- Orchestrated a team of 4 accountants in 2 locations (Dubai Mall and Al Seef) providing guidance and training, to enhance their technical skills and quality delivery of accounting services.
- Utilized negotiation skills to secure a 5% price decrease on all products from suppliers achieving a 10% decrease in monthly payments.
- Streamlined monthly cash flow statements, forecasting cash requirements with a 95% accuracy rate, and oversaw VAT needs leading to a 20% decrease in tax penalties and a 12% enhancement in cash flow efficiency.
- Crafted financial statements and MIS reports, providing stakeholders with insights that catalyzed 3 strategic initiatives, that led to a 30% increase in vendor satisfaction.
- Coordinated with auditors to implement robust financial transaction protocols, ensuring 100% adherence to internal controls; initiatives reduced processing time by 20%, increasing the overall efficiency of audit procedures

### Assistant Accounts Manager

Mar '23 — Mar '24

NIPPON MOTOR CORPORATION PRIVATE LTD

Trivandrum, India

Nippon Toyota, formerly known as Nippon Motor Corporation, is a leading automotive company recognized for its commitment to quality, innovation, and customer satisfaction. Headquartered in Ernakulam, it operates as a premier dealer of Toyota vehicles, offering a diverse range of cars, trucks, and SUVs tailored to meet various customer needs. With a dedicated team of professionals, Nippon Toyota emphasizes exceptional service from sales to after-sales support, ensuring a seamless experience for its clientele. The company is also committed to sustainable practices, promoting eco-friendly vehicles and technologies while building on its legacy of trust and reliability as the preferred choice for customers seeking quality automotive solutions.

- Ensured timely submission of Monthly reports, including GST, TDS, TCs, and taxes. Prepared and submitted monthly and annual closing reports.
- Recovered an outstanding balance of Rs.30 lakh from government and corporate debtors through persistent and strategic follow-up efforts, achieving 100% debt recovery by the end of the financial year.
- Analysed bank and branch reconciliation daily, ensuring accuracy and timely resolution of discrepancies.

### Team Leader

Nov '17 — Mar '23

NIPPON MOTOR CORPORATION PRIVATE LTD

Trivandrum, India

- Promoted within 12 months due to strong performance and organizational impact (2 years ahead of schedule).
- Executed a digital transformative initiative replacing petty cash transactions with online payments resulting in 100% transparency in financial transactions and cutting down paperwork by 75%.
- Designed and implemented a structured accounting system, enabling seamless day-to-day updates and ensuring timely submission of monthly reports achieving a 30% reduction in errors and 50% saving in processing time.

### Senior Executive

Jun '14 — Nov '17

NIPPON MOTOR CORPORATION PRIVATE LTD

Trivandrum, India

- Compiled monthly GST data of GSTR 1 and GSTR 2 with HSN summary.
- Monitored expenses and reviewed procurement processes to optimize spending. Supervised and posted supplier invoices and kept track of stock records.

### Accounts Executive

Feb '12 — Jun '14

HERCULES AUTOMOBILES, MARUTI SUZUKI

Trivandrum, India

Hercules Automobiles is a leading dealership of Maruti Suzuki, India's top automobile brand known for its reliable and fuel-efficient vehicles. The company specializes in providing a wide range of Maruti Suzuki cars, exceptional customer service, and comprehensive after-sales support.

- Recorded 50000+ petty cash transactions monthly and arranged reimbursements reducing the workload by 10%.
- Made checks and online payments to vendors through NEFT, and updated inventory, which led to a 25% reduction in vendor complaints.

EDUCATION

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**Bachelor of Commerce - BCom, Taxation in Taxation**, Kerala University, Thiruvananthapuram

Apr '09 — Apr '11

Thiruvananthapuram, India

- I completed my Bachelor of Commerce degree from the University of Kerala in
- My academic performance included Third Class in Part I (English), First Class in Part II (Modern Language
- Hindi), and Second Class in Part III with Taxation Law and Accounts as my optional subjects. The examinations were conducted in April 2009, April 2010, and April 2011.

AWARDS

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**Best Employee Award**

Nippon Motor corporation pvt Ltd

Jan '19

SKILLS

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**Top Skills** Leadership Development, Critical Thinking, Accounting Standards, Accounts Payable, Depreciation, Accounts Receivable, Problem Solving, Tally.ERP 9, Excel, Account Reconciliation

**Other Skills** Following Up, Calculations, Payroll, Time Management, Punctuality, Month-End Closing, Data Analysis