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# KARIM MOHAMED

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## PROFESSIONAL SUMMARY

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Dynamic and results-oriented sales professional with seven years of experience in the clothing brands industry. Proven track record of exceeding sales targets, building strong client relationships, and driving revenue growth. Seeking to leverage expertise in sales and passion for fashion to contribute to the success of a reputable clothing brand.

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## SKILLS

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<b>MS office (word, Excel &amp; power point)</b>	<b>Proven ability to exceed sales targets and drive revenue growth</b>
<b>Strong interpersonal and communication skills</b>	<b>Excellent negotiation and persuasion abilities</b>
<b>In-depth knowledge of the clothing brands industry and current fashion trends</b>	<b>Team leadership and management experience</b>
<b>Time management, prioritizing, planning and self-directions skills</b>	<b>Cash Handling</b>
<b>Payment Collection</b>	<b>POS Systems</b>

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## WORK HISTORY

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**Sales Associate, 07/2022 - 10/2023**

**U.S. Polo Assn – Egypt**

- Ensuring a high level of customer satisfaction through effective communication and problem resolution.
- Gathering and analyzing customer feedback to continuously improve products
- Ensuring that clothing displays are well-maintained, organized, and visually appealing to attract customers.
- Achieving monthly target.
- Effectively communicating with sales team and managers.

**Sales Associate, 07/2021 - 05/2022**

**Gant – Egypt**

- Receiving clients and offering assistance.
- Explanation of product specifications, including fabrics, care instructions, and prices.

- Completing sales and achieving the required sales percentage by putting a plan to the sales team.
- Reporting to managers of all updates ( stock reports – sales team reports.
- Check inventory).

**Sales Associate, 01/2020 - 01/2021**

**LC Waikiki – Egypt**

- Sell brand's products to consumers.
- Check inventory to ensure the product is in stock.
- Good knowledge of product distribution and clothing store arrangement
- Sell brand's products to consumers. And working on achieving the target.
- Receive stocks of materials and ensure that these are correct in terms of number and specification.
- Maintain up-to-date records of all stock movements to ensure that optimum stock levels are maintained.

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## EDUCATION

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**Bachelor of Social Work: 2020**

**High Institute For Social Service - Alexandria University**

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## CERTIFICATIONS

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- Customer Service, Jul 2017
- Product Information, Jul 2017
- How to influence People, Mar 2020
- World Class Customer Sales, Jan 2020

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## LANGUAGES

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**English**

**Arabic**