



# KATRINA FELICIANO

SALES ASSOCIATE

## Profile

Skilled in building customer trust and promptly meeting their needs with tailored product recommendations. Proactive contributor to process improvements, resilient, and excels under pressure.

## Skills

### Skill group

Communication	●●●●●	•
Customer Service	●●●●●	•
Team Work	●●●●●	•
Sales techniques	●●●●●	•
Problem-solving	●●●●●	•

## Experience

- **Feb 2023 - Mar 2024** **Sunnies Studio Inc.**  
Sales Associate, Bacoor Cavite
  - Manage a high volume of customer in a courteous and friendly way
  - Effectively communicate with customers to address their needs.
  - Ensure visually appealing product displays.
  - Maintain cleanliness and organization in the store and stock area.
  - Operate cash register accurately and handle cash transactions.
  - Record and compute sales transactions precisely.
  - Maintain the presentation of the sales floor, products, signage, and displays.
- **Feb 2020 - Feb 2023** **Trending Commercial Shirts Retail Outlet**  
Sales Clerk, Kawit Cavite
  - Greeted and assisted customers in a friendly and professional manner.
  - Processed sales transactions accurately and efficiently using a cash register or point-of-sale system.
  - Collaborated with team members to achieve sales targets and contribute to a positive work environment.
  - Handled customer inquiries, requests, and complaints in a timely and courteous manner.

## Education

- **Jan 2022 - Mar 2022** **Imus Vocational Technical School**  
Palico IV, City of Imus Cavite  
Computer Literacy

## Contact

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