

KEERTHI C

Keerthi Ratheesh wo Ratheesh Kumar ,kollaramkode kolathur po chengala vai ,Kasargod
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SUMMARY

Strategic-minded, goal-driven account manager with over 2 years of verifiable successes in the areas of business development, account management, and direct sales. Exceptional ability to build and lead high-performing teams focused on developing profitable sales strategies and identifying market opportunities to achieve sales goals. Adaptable, customer-focused leader with a proven track record of bringing revenues, profits, and market shares to new heights.

SKILLS

.Communication . Computer Knowledge
.Strategic Planning
.Invoicing Experience
.Tax Planning expertise

PROFESSIONAL EXPERIENCE

- **sales Manager , Shoprix super center.**
- Deliver prepared sales talks, reading from scripts that describe products or services, in order to persuade potential customers to purchase a product
- Explain products or services and prices, and answer questions from customers.
- Maintain records of contacts, accounts, and orders.
- Establish or identify prices of goods, services or admission, and tabulate bills using calculators, cash registers, or optical price scanners.
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- **tax assistant , Yathish prabhu tax Office .**
- Resolve customer complaints regarding sales and service.
- Review operational records and reports to project sales and determine profitability.
- Advise dealers and distributors on policies and operating procedures to ensure functional effectiveness of business.
- Monitor customer preferences to determine focus of sales efforts

EDUCATION

2015.	Foreign Accounting/ Computerised Accounting (Tally, peachtree, Tradeasy, Quickbooks). Sreesankaracharya computer center kasargod kerala
2015.	Business logistics , Microsoft Excel. Sreesankaracharya computer center
2011.	Diploma in Computerised Accounting Scholar Computer Academy , kasargod kerala
2010	Higher secondary GHSS Ravaneshwaram Kerala
2008.	SSLC :GHSS Ravaneshwaram , Kerala, Kerala