

Khaled Mohamed

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SUMMARY

Results-driven Sales Professional with 2 years of experience at B. Tech Egypt, specializing in electronic devices sales. Skilled in customer engagement, product demonstration, and achieving sales targets. Strong knowledge of electronics (smartphones, laptops, home appliances) and a proven ability to drive revenue growth. Results-driven Call Center Agent with year and half of experience in customer service, technical support, and sales in the telecom industry. Skilled in handling high call volumes, resolving customer complaints, and promoting telecom products

EXPERIENCE

Salesman 06/2022 - 06/2024

B. Tech - Luxor

- Sold a wide range of electronic devices (smartphones, laptops, TVs, home appliances).
- · Assisted customers in selecting the best products based on their needs and budget.

Salesman

Downtown - Cairo 09/20<u>20</u> - 09/2021

- Managed in-store product demonstrations, increasing upsell conversions by 25%.
- Helped launch a new product line in downtown branches, achieving 95% stock sellthrough in 2 months.

Call Center Agent 01/2019 - 06/2020

TELECOMEGYPT Egypt- Cairo

- · Handled 50+ daily calls for inquiries, billing issues, and technical support.
- · Assisted customers with SIM activation, mobile plans, and internet packages.

Computer Technical Skills 01/2017 - 12/2018

El Mahdi - Qena

- Implemented a new automated system for software updates, reducing manual update time by 40% and minimizing downtime.
- Resolved over 95% of technical support tickets within the first 24 hours, significantly improving user satisfaction.

EDUCATION

computer Science 06/2019 - 06/2023

faculty of computer science and information technology - Bachelor's degree

SKILLS

Product Knowledge (Electronics)

Customer Relationship Management

Microsoft Excel Cash Handling & POS Systems

Microsoft Office Sales & Negotiation

Customer Service & Support Data Entry & Documentation

LANGUAGES

English Arabic