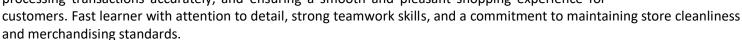
LALSON SEBASTIAN

STOCKER/ CASHIER

Dubai, UAE | +971524845798 | lalsonps3@gmail.com

Dependable and hardworking Stocker and Cashier with strong experience in retail operations, inventory management, and customer service. Skilled at maintaining organized, well-stocked shelves, processing transactions accurately, and ensuring a smooth and pleasant shopping experience for





 Category Sales Target Achievement 	 Stock Replenishment and Inventory Management 	 Product Returns Management 	 Shelf Management and Merchandising
 QHSE (Quality, Health, Safety, Environment) Compliance 	 Expiry Stock Control and Rotation 	Customer Service	 Loading, Unloading, and Back Storage Management Problem Solving and Quick Decision Making Order and Sales Operations Management
 Cash Handling and Billing Operations 	 Sales Target Achievement 	 Operational Management of Store Activities 	
 Time Management and Organizational Skills 	 Product, Pricing, and Promotion Strategy Execution 	MS Office Suite	

WORK EXPERIENCE

STOCKER/ CASHIER | RELIANCE FRESH SIGNATURE SUPERMARKET, N PARAVUR, KERALA, INDIA Stocker Responsibilities:

03/2020 - 03/2025

- Achieved category sales targets through effective stock management and customer engagement.
- Ensured product availability by timely replenishment of shelves and prompt return of damaged or non-moving products to Distribution Center (DC) and DSD vendors.
- Maintained high standards of cleanliness, organization, and QHSE compliance for FMCG and General Merchandise (GM) products.
- Delivered direct and indirect customer service by maintaining proper product displays, ensuring accurate pricing, and updating signage.
- Actively participated in in-store activities including sales promotions, charity campaigns, and inventory checks, supporting overall store objectives.

Cashier and Operations Responsibilities:

- Achieved individual and team sales targets while maintaining stock availability and controlling cost thresholds.
- Managed daily store operations focusing on sales operations, staff coordination, process adherence, and customer service excellence.
- Supervised and supported staff members to ensure smooth and efficient store functioning.
- Oversaw stock availability, product ordering, and sales tracking, ensuring alignment with store targets.
- Executed and monitored product, pricing, and promotional strategies to drive sales and enhance customer satisfaction.

EDUCATION

06/2013 – 05/2016
06/2010 – 05/2012
06/2009 – 04/2010