

LALSON SEBASTIAN

STOCKER/ CASHIER

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Dependable and hardworking Stocker and Cashier with strong experience in retail operations, inventory management, and customer service. Skilled at maintaining organized, well-stocked shelves, processing transactions accurately, and ensuring a smooth and pleasant shopping experience for customers. Fast learner with attention to detail, strong teamwork skills, and a commitment to maintaining store cleanliness and merchandising standards.

TECHNICAL SKILLS

- Category Sales Target Achievement
- QHSE (Quality, Health, Safety, Environment) Compliance
- Cash Handling and Billing Operations
- Time Management and Organizational Skills
- Stock Replenishment and Inventory Management
- Expiry Stock Control and Rotation
- Sales Target Achievement
- Product, Pricing, and Promotion Strategy Execution
- Product Returns Management
- Customer Service
- Operational Management of Store Activities
- MS Office Suite
- Shelf Management and Merchandising
- Loading, Unloading, and Back Storage Management
- Problem Solving and Quick Decision Making
- Order and Sales Operations Management

WORK EXPERIENCE

STOCKER/ CASHIER | RELIANCE FRESH SIGNATURE SUPERMARKET, N PARAVUR, KERALA, INDIA 03/2020 – 03/2025

Stocker Responsibilities:

- Achieved category sales targets through effective stock management and customer engagement.
- Ensured product availability by timely replenishment of shelves and prompt return of damaged or non-moving products to Distribution Center (DC) and DSD vendors.
- Maintained high standards of cleanliness, organization, and QHSE compliance for FMCG and General Merchandise (GM) products.
- Delivered direct and indirect customer service by maintaining proper product displays, ensuring accurate pricing, and updating signage.
- Actively participated in in-store activities including sales promotions, charity campaigns, and inventory checks, supporting overall store objectives.

Cashier and Operations Responsibilities:

- Achieved individual and team sales targets while maintaining stock availability and controlling cost thresholds.
- Managed daily store operations focusing on sales operations, staff coordination, process adherence, and customer service excellence.
- Supervised and supported staff members to ensure smooth and efficient store functioning.
- Oversaw stock availability, product ordering, and sales tracking, ensuring alignment with store targets.
- Executed and monitored product, pricing, and promotional strategies to drive sales and enhance customer satisfaction.

EDUCATION

- Polytechnic Diploma in Computer Engineering** 06/2013 – 05/2016
Government Polytechnic College Muttom, Thodupuzha, India
- Higher Secondary Education (12th Grade)** 06/2010 – 05/2012
Government Higher Secondary School Puthiyakavu, N Paravur, India
- Secondary School Leaving Certificate-SSLC (10th grade)** 06/2009 – 04/2010
St. Mary's High School Palliport P.O, Ernakulam, India