

# CURRICULUM VITÆ



**LANEESH PATTAKKA**

**DUBAI, UAE**

**+97152 699 0528**

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## PERSONAL DETAILS

NAME : LANEESH PATTAKKA

DOB : 20-02-1987

PASSPORT NO : R8184008

PASSPORT EXPIRY : 09-10-2027

## LANGUAGE SPOKEN

MALAYALAM, HINDI  
(NATIVE LANGUAGE)

ARABIC , ENGLISH (UPPER  
INTERMEDIATE)

## PERSONAL SUMMARY

Motivated sales associated with 14years experience boosting sales and customer loyalty through individualized service. Resourceful expert at learning customer leads, directing to desirable merchandise and upselling to meet sales quotas. Committed to strengthening customer experience with positivity and professionalism when answering request and processing sales.

## SKILLS

- Strong Communication and Interpersonal Skills
- Merchandising and Display
- Meeting Sales Goals
- Computer Proficiency and Microsoft Office
- Customer Relationship Management
- Sales and Promotions
- Available Nights, Weekends and Holidays

## EXPERIENCE

### **IKEA (SHURAM GENERAL TRADING - DUBAI, UAE)**

#### **VAN SALES • SALES & Furniture Installation (2014–CURRENT)**

• Built customer loyalty and retention by delivering excellent shopping experiences. Increased business sales utilizing knowledge. Created inviting environment for customers by maintaining store organization and cleanliness. Answered customer questions about products and services, helped locate merchandise and promoted key items.

### **HANCO RENT A CAR - AL JUBAIL, SAUDI ARABIA**

#### **DRIVER SALES MAN (February 2009 – June 2013)**

• Delivered top customer satisfaction, reviewing feedback closely and addressing needs and requests of account holders. Properly processed all sales transactions, achieving high levels of account growth and retention via quality deliverables.

## **FURNITURE GARDEN - KERALA, INDIA**

**January 2006 - December 2008**

Furniture Installation Supervisor, Coordinated materials purchasing, documentation and testing for installations. Completed visits before, during and after installations to assess quality and performance. Scheduled timelines of operations and work teams.

## **EDUCATION**

- Diploma Computer Hardware And Networking January 2005  
BHARATH SEVAK SAMAJ KERALA INDIA

PALAYAD HSS KERALA , INDIA

- +2 HUMANITIES. January 2004

GHSS PALAYAD KERALA , INDIA

- High School Diploma. January 2001

## **DECLARATION**

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars