



LATIF HASSAN RAZA

POST APPLIED FOR:
SALESMAN



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OBJECTIVE

A suitable position with an organization where I can utilize the best of my skills and abilities that fit to my education, skills and experience a place where am encouraged and permitted to be an active participant as well vital contribute on development of the company.

SKILLS

- ✓ Very energetic result oriented and organized
- ✓ Efficient and well-behaved person
- ✓ Keep excellent inter personal relations with colleagues and ready to help them
- ✓ good communication skills

PERSONAL INFORMATIONS

Date of Birth : 25-10-2001
Nationality : Pakistan
Marital Status : Single
Gender : Male
Languages : Hindi, English and Arabic
Visa Status : employment visa
Passport No : TR9896671
Passport Expiry Date : 01-01-2025

EDUCATIONAL QUALIFICATION

- ✚ **INTERMEDIATE COMPUTER SCIENCE (I.C.S)**
- ✚ **SECONDARY SCHOOL CERTIFICATE (S.S.C)**

WORK EXPERIENCE

- ✚ Presently Working as, a **C, Store Van Salesman with Masafi** in **Dubai-UAE** for since **1st April 2021 to till date**
- ✚ Worked as a **Merchandiser with kibson international** in **Dubai-UAE** for the time period of **01 Yea**

JOB SKILLS

- ✓ Present, promote and sell products/services using solid arguments to existing and prospective customers
- ✓ Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- ✓ Establish, develop and maintain positive business and customer relationships
- ✓ Dubai all routs
- ✓ Reach out to customer leads through cold calling
- ✓ Expedite the resolution of customer problems and complaints to maximize satisfaction
- ✓ Achieve agreed upon sales targets and outcomes within schedule
- ✓ Coordinate sales effort with team members and other departments

DECLARATION

I hereby declare that the above information is true and correct according to the best of my knowledge & My Experience.

LATIF HASSAN RAZA