



LOK PRASAD SHARMA

Date of birth: 12/02/1989 **Nationality:** Nepal

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Profile

Secure a responsible career opportunity to fully utilize my experience and skills, while making a significant contribution to the success of the company.



Work Experience

2018 – 11/2022

Dubai,

United Arab Emirates

Sales Merchandiser SHADOW TRADING FZE (CARREFOUR HYPER MARKET)

Job Responsibilities

- Stock level Management.
- Define, design and implement a creative visual merchandising strategy.
- Create appealing and eye-catching visual displays that lead the customer through the entire store.
- Produce window displays, signs, interior displays, floor plans and special promotions displays.
- Identify key messages and set a clear image of the end result.
- Change displays to promote new product launches and reflect festive or seasonal themes.
- Customer Assistant.
- Sales report study.

2017 – 2018

Nepal

Sales BHATBATENI SUPERMARKET

Job Responsibilities

- Planning product ranges, and preparing sales and stock plans with buyers.
- Build good working relationships and secure orders with Store In-Charge.
- Communicating with buyers, analysts, stores, suppliers, and distributors.
- Daily visits to assigned stores to check, set up, replenish and update the stock status.
- Working closely with display staff and managers on how product should be displayed.
- Keeping an eye on slow sellers and taking action.
- Analyzing the previous season's sales.
- Negotiating prices, ordering stock, scheduling delivery dates, completing paperwork.
- Identifying production and supply difficulties and dealing with any problems.

2014 – 2016

India

Sales VISHAL MALL SHILLONG

Job Responsibilities

- Maintain Magrabi standards by following the pre-set policies and procedures, such as but not limited to: dress code policies, floor attitude,



Work Experience

sales policies and code of conduct to maintain the company image.

- Identify the customer requirements through applying Magrabi selling procedures, offering different products and services and discussing different promotions to meet customer needs.
- Ensure the customer receives promises through close follow up on customers' requirements and requests with other stakeholders until the service is properly delivered.



Education

2011
India

B.com
Rajiv Gandhi University

India

MBA
Sikkim Manipal University



Passport Details

Passport No : 07019148
Date of issue : 27/01/2014
Date of expiry : 26/01/2024



Strengths

Working under pressure Managing Teamwork Accuracy Communication
Punctual



Languages & Computer

English



Hindi/Nepali



MS-Office/Word/Excel

