Dubai, UAE

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To work in challenging organization and fulfilling the expectation of the organization through my dedication and sincerity and to make to strong use of organization skills and processing the ability to deal with people and to utilized the best of my professional and personal knowledge to allow me continuously grow and learn with time.

10/2023 - Till now

Relationship ofﬁcer

* Analyzed client data to identity opportunities for Cross selling products and services.
* Analyzed client capital structures and plans and recommended products and ﬁnancial strategies to meet needs.
* Acted as buyer or seller representative when arranging sales.
* Investigated ﬁnancial resources and credit worthiness.
* Provided support during onboarding process for new customers as well as existing ones.
* Ensured all regulatory requirements were met dealing with clients investment and transactions.
* Opened new accounts collected client documentation and process transactions.

01/2011 - 01/2023

OPERATION MANAGER

* Responsible for day to day operation assigned duties for employees
* Working as Head of the department
* Served successful leader, while achieving success
* Engaged employees to do their best for optional production
* Successful handing visual merchandising and work to promote company vision
* Requirement effort and training of new employees
* Responsible for sales and marketing- Generate Revenue

ASSISTANT MANAGER

* Customer relationship and coordination with employees
* Provided optimal information to general manager regarding daily work
* Assist with training of the employees
* Handling work lags and employees ﬁles
* Organized various programs for the Welfare of society. i.e. Free eye camp
* Responsible for quality and nutritional food for the patient

01/2009 - 01/2011

SENIOR BREW

* Brew Master for almost on year
* Perform day to day task, Setting standards.
* Responsible for making quality coffee for the guest.
* Also responsible for billing and service for the guest

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01/03/2008 - 01/11/2008

2004

H.S

Hotel Management

2007

* General management \* Problem solving \* Business Development strategies \* International communication \* Time management \* Multitasking skills \* Performing development planning \* Operation overnight \* Industry partnership development \* Transformation leadership \* Relationship management \* Effective customer communication \* Strategic planning \* Sales proﬁciency \* Customer service

English > Advanced Hindi > Upper intermediate Bengali > Proﬁcient