



LAWRENCE ANGEL CAJUCUM

My experience at these companies has taught me the value of passionate customer service. I bring a comprehensive set of skills that I believe will be valuable to Salesforce. My communication, people-centric nature, and compassion have afforded me excellent customer service skills. I would appreciate the opportunity to interview at your earliest convenience. I'm eager to discuss how my personality and background fit the job.

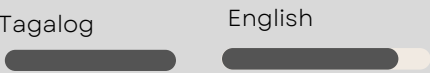
Contact

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Education

Information Technology
Datamex Institute of Computer Technology
Cabanatuan City, Nueva Ecija, Philippines.
2011-Under Graduate

Language



Skills

Increasing in sales	●●●●●
Negotiation	●●●●●
Cross-selling products	●●●●●
Good communication	●●●●●
Teamwork	●●●●●
Customer service	●●●●●
Merchandising	●●●●●

Experience

Sales Associate
Metro Manila Shopping Mecca Corp
Feb 2018 - Jan 2020

- Responsibilities:
- Attracts potential customers by answering product and service questions; suggesting information about other products and services.
 - Identifying and assessing customers' needs to achieve satisfaction.
 - Maintain accurate and attractive merchandise displays, ensuring strategic placement of products in order to maximize purchases
 - Provide outstanding customer service, receiving 96% in customer service feedback surveys.

Cashier
Guess Inc.
March 2020 - February 2022

- Responsibilities:
- Handle cash, credit card, or check transactions with customers.
 - Scan items and collect payments.
 - Ensure pricing is correct.
 - Issue change, receipts, or refunds.
 - Count money in cash drawers at the beginning and end of shifts to ensure that amounts are correct and that there is adequate change
 - Make sales referrals, cross-sell products, and introduce new ones.
 - Resolve customer complaints, guide them, and provide relevant information.
 - Bag items carefully
 - Greet customers when entering or leaving establishment.
 - Maintain clean and tidy checkout areas.
 - Keep reports of transactions.

Food Server
Shakey's Pizza Asia Ventures, Inc.
March 2022 - February 2024

- Deliver food orders to customers quickly and accurately.
- Uphold sanitation and food safety principles.
- Bus tables by removing dirty dishes and trash.
- Check in with customers to ensure their experience is satisfactory.
- Ensure patrons have all the appropriate tableware they need to properly enjoy their food.
- Assist setting up tables before service with appropriate utensils and decorations.
- Handle various impromptu requests from customers.