Leshij Janardhan



Personal details

-

Leshij Janardhan



leshijmj@gmail.com



+971-55 658 6202



Dubai, United Arab Emirates



linkedin.com/in/leshij-janardhana615ab247

Skills

Market Research	••••
Strategy Development	••••
Communication	••••
Problem Solving	••••
Performance Analysis	••••
Videography	••••
Software: CapCut, VN	••••
MS Excel	00000

Languages

English	••••
Malayalam	••••
Tamil	••••
Hindi	

Profile

Results-driven Marketing Executive with over one year of experience in developing and executing marketing strategies. Proven success in driving business growth through targeted digital campaigns, increasing brand awareness by 25%, and boosting sales revenue by 15% in six months. Skilled in client relations, market research, and optimizing marketing performance. Recognized for enhancing customer engagement and improving lead generation by 20%. Seeking new opportunities in Dubai's Sales and Marketing industry.

Education

Bachelor of Business Administration (BBA)

Mar 2019 - Mar 2022

BHARATHIAR UNIVERSITY, COIMBATORE-641 046

Employment

Marketing executive

2023 - Present

Royal Citadel Marketing Management, Dubai

- · Presented and sold marketing solutions, driving business growth
- Built and nurtured long-term client partnerships
- Conducted client meetings with tailored presentations
- Conducted market research to identify opportunities and preferences
- Collaborated with cross-functional teams for cohesive marketing efforts
- Monitored and analyzed performance metrics to optimize campaigns
- Maintained client and stakeholder relationships

Sales representative

2022 - 2023

Bandidos Pitstop, Thrissur, Kerala

- Cultivated robust client relationships
 - · Represented company effectively in sales meetings
 - · Exceeded monthly sales targets through top-tier customer service
 - Pioneered innovative processes to enhance customer experience

Key Achievements

- Increased sales revenue by 15% in six months
- Enhanced customer engagement and loyalty
- Recognized for exceptional teamwork and dedication