

# Linda Skhiri

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As a highly skilled Manager, I possess expert team leadership, planning, and organizational skills, which have been honed throughout my successful career. I excel at empowering employees to handle daily functions and satisfy the needs of customers, while also excelling as a diligent trainer and mentor with proven management abilities and a results-driven approach.

### **Professional Experience**

### Hôtel Jaz Tour Khalaf Finance And Administration Manager

01/22 - 06/23

- Conducted financial analysis, tracking budgets, forecasts, and trends to optimize financial operations
- Prepared data-driven reports for leadership, providing crucial insights
- Managed daily transaction records, contributing to efficient payroll and billing administration

### Hôtel Jaz Tour Khalaf Assistant Manager

09/20 - 01/22

- Executed call plan for assigned area, arranging meetings with qualified lenders and investors
- Managed customer relationships and facilitated commercialization efforts
- · Oversaw daily operations to ensure performance, quality, and service excellence

ATF PLUS 10/19 - 07/20

#### **Acountant**

- Managed day-to-day accounting processes to ensure financial accuracy
- Conducted daily cash functions including account tracking, payroll, budgeting, donations, and bank reconciliations
- Documented cash, credit, fixed assets, accrued expenses, and line of credit transactions

Society 06/18 - 09/19

### Sales Manager

- · Achieved high customer satisfaction by resolving issues promptly, leading to increased sales
- Strengthened team performance by conducting goal-oriented meetings and setting clear expectations for policies and procedures
- Mentored staff in effective selling techniques and promoted cross-selling to maximize revenue

Hôtel Marhaba 07/17 - 06/18

## Team Leader

- Oversaw team performance and provided feedback, enhancing productivity and quality standards
- Supervised team members to ensure adherence to procedures and quality requirements
- Collaborated with team to identify improvement areas and devised effective solutions

**Education** -

### baccalaureate of economics and management