



RAJENDRA KORANGA

Sr. Logistics Manager

ABOUT ME

I am Rajendra Koranga, a logistics professional with 14 years of experience in supply chain management, warehousing, and transportation. I specialize in optimizing operations and driving efficiency to ensure timely delivery and cost savings.

EDUCATION

Executive MBA

KSOU
2012 - 2014

Bachelor of Arts

Mumbai Hindi Vidyapeeth
2008 - 2011

SKILLS

- Management Skills
- Operations Skills
- Cost Negotiation
- Critical Thinking
- Leadership
- SCM


LANGUAGE

- English
- Hindi
- Bengali

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EXPERIENCE

Senior Manager Logistics

2021 - 2024

Standard Chartered research & technology India Pvt. Ltd. (SOLV)

- Managed store and inventory operations for Horace/Grocery and Mobile categories, optimizing stock levels and minimizing holding costs.
- Led cost reduction initiatives in supply chain management (SCM), achieving significant savings across logistics and warehousing operations.
- Oversaw first-mile and last-mile deliveries, streamlining processes to improve efficiency and reduce transportation costs.
- Monitored and reported 3PL performance, ensuring high service standards and identifying areas for cost optimization.
- Directed end-to-end warehouse operations for the North region, focusing on operational efficiency, cost management, and timely order fulfillment.
- Conducted weekly reconciliation of returns and canceled orders, reducing discrepancies and improving financial accuracy.
- Verified 3P billing authenticity and ensured data accuracy to prevent overcharges and maintain budgetary control.
- Planned and executed new warehouse setups, aligning with growth needs while maintaining cost efficiency.
- Tracked and monitored service level agreements (SLAs) through a dashboard, maintaining a 95% adherence rate.
- Finalized new vendor partnerships, ensuring competitive pricing and service quality to support operational goals.

Asst. Manager- Logistics

2019 - 2021

Honda Logistics India Pvt. Ltd

- Managed material control and planning in line with inventory norms, ensuring accurate stock levels to meet production demands.
- Ensured uninterrupted production by efficiently planning and supplying parts to the assembly line, preventing any production loss.
- Maintained precise inventory control, regularly reconciling system stock with actual stock to avoid discrepancies and optimize resource allocation.
- Oversaw material store operations at the shop floor, managing manpower to ensure smooth handling and timely inwarding of materials.
- Monitored daily progress and ensured materials were received, tracked, and stored accurately to meet production timelines.
- Coordinated logistics and dispatches, tracking truck movements to ensure timely delivery and efficient material flow.

Asst. Manager-Logistics

2015 - 2019

Jaina India Pvt. Ltd

- Monitored and optimized logistics activities, overseeing vendor selection, price negotiation, and coordination with departments to ensure the timely availability of materials.
- Managed day-to-day warehouse logistics operations across PAN India, coordinating with factories, warehouses, third-party manufacturing units, branches, and transportation providers.
- Analyzed the financial impact of logistics changes, such as routing, shipping modes, and carriers, recommending optimal transportation solutions to balance cost and efficiency.
- Oversaw time-sensitive deliveries, including appointment-based shipments for modern trade and e-commerce channels, ensuring adherence to customer requirements.
- Built and managed a diverse network of service providers, including FTL, PTL, courier, and 3PL, to ensure flexibility and cost competitiveness in logistics operations.
- Directed logistics planning, scheduling, dispatching, and reverse logistics activities, while closely tracking the movement of finished goods to ensure smooth operations.
- Led dispatch planning according to customer demands, managing transportation and ensuring timely, accurate deliveries.
- Implemented cost reduction strategies, minimizing wastage and increasing productivity and revenue through operational efficiencies.

Asst. Manager-Logistics

2015 - 2015

WS Retail Pvt. Ltd (Flipkart)

- Coordinated and managed air cargo operations across all facilities, ensuring efficient connections with airlines for timely and cost-effective shipments.
- Planned and executed PAN India air cargo shipments based on projected facility needs, optimizing schedules to meet operational demands.
- Oversaw truck in-out management, prioritizing facilities and calculating Turnaround Time (TAT) to ensure optimal flow of goods and minimize delays.
- Led end-to-end warehousing operations, including dispatch, order management, and handling both forward and reverse logistics, with a focus on efficient return processes and smooth flow of goods.

Asst. Manager - Documentation

2014 - 2015

Celebi Delhi Cargo Terminal India Pvt. Ltd (Jet airways)

- Managed international cargo operations for Jet Airways, ensuring smooth handling and efficient coordination of shipments across global routes.
- Led the transition of Jet Airways' international documentation processes, streamlining workflows for improved accuracy and compliance with regulatory standards.
- Oversaw the release of import and export cargo in coordination with customs authorities, ensuring timely clearance and adherence to legal requirements.
- Handled the secure management and transportation of vulnerable and high-value cargo, ensuring safety and compliance with specialized protocols.

Duty Manager - Cargo

2011 - 2014

Air India SATS

- Directed end-to-end cargo operations, ensuring timely departures within cut-off times while resolving operational issues and discrepancies with customers and handling agents.
- Served as Duty Manager, overseeing all Air India flight operations at IGI Cargo Terminal, New Delhi, ensuring smooth execution of both import and export processes.
- Managed staff scheduling, shift planning, and resource allocation to optimize cargo handling operations and ensure efficient workflow.
- Played a key role in collaborating with various agencies to resolve issues related to cargo damage and pilferage, ensuring customer satisfaction and operational integrity.

Cargo Officer

2010 - 2011

Celebi Delhi Cargo Terminal India Pvt. Ltd

- Developed and maintained efficient cargo operations, ensuring smooth workflows across all stages of the process.
- Liaised with airlines to coordinate loading requirements, including ULD container and pallet build-up, while managing ramp operations for timely cargo movement.
- Oversaw palletization, ramp coordination, and release processes for all airlines, ensuring seamless operations.
- Managed goods acceptance, binning procedures, and customs examination, ensuring compliance with regulatory requirements.
- Analyzed airline-related issues and implemented innovative solutions to enhance operational efficiency and resolve recurring challenges.

Cargo Agent

2009 - 2010

NAS Aviation service India Pvt. Ltd (kingfisher Airlines)

- Managed cargo operations for Kingfisher Airlines, overseeing both inbound and outbound shipments with strict adherence to schedules and protocols.
- Coordinated with multiple logistics agents, including DTDC, First Flight, and Om, to ensure smooth cargo handling and timely deliveries.
- Handled sensitive documentation for live animals and human remains, ensuring compliance with regulatory and airline policies.
- Strategically planned and loaded cargo for A321 and ATR flights, optimizing space utilization and ensuring timely departures.
- Collaborated with the ramp team to prioritize cargo uplift, ensuring critical shipments were loaded efficiently and flights departed on time.

ACHIEVEMENTS

Standard Chartered research & technology India Pvt. Ltd. (SOLV)

- **Reduced delivery cost:** Successfully lowered the cost of delivery from 12% to 6%, enhancing overall efficiency and profitability.
- **Operational excellence:** Achieved a 99% success rate in First Mile Pickup, 98% Delivery, and maintained a low 2% Return to Origin (RTO) rate.
- **Direct delivery innovation:** Introduced a direct delivery concept from seller to buyer, achieving a 99% Turnaround Time (TAT) for faster and more efficient transactions.
- **Warehouse optimization:** Efficiently managed 500 tons of inventory within a 20,000 sq. ft. warehouse, maximizing space utilization and operational throughput.
- **WMS implementation:** Spearheaded the introduction of a Warehouse Management System (WMS) from the ground up, streamlining operations and improving inventory control.
- **Transportation cost reduction:** Transitioned from a fixed price model to a cost-per-kg model for transportation, maximizing Vehicle capacity and further reducing logistics costs.

Other Achievements

2011: Received an appreciation letter from the Cargo Manager for ensuring the timely and efficient loading of Uzbekistan Airlines cargo.

2012: Commended by the Operations Manager for successfully clearing all pending cargo at the tarmac through strategic team planning.

2013: Awarded an appreciation letter from the Director of Postal Services for the smooth and timely handling of UPSC mail shipments.

2013: Recognized by the AVP of Cargo for ensuring the on-schedule shipment of IBPS examination papers, maintaining strict deadlines.