

LUBEGA DERICK

Dubai, UAE

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Position Applied For: Merchandiser - Choithrams UAE

## PROFESSIONAL SUMMARY

Dedicated and results-driven retail professional with over 5 years of experience in fast-paced supermarket environments in both Uganda and the UAE. Proven skills in product display, stock rotation, planogram adherence, and excellent customer service. Holds a valid UAE light vehicle driving license and excels in ensuring product availability and visibility, boosting sales and customer satisfaction.

## KEY SKILLS

- Visual Merchandising & Product Placement
- FIFO & Stock Rotation Management
- Planogram Compliance
- Inventory Control & Replenishment
- Customer Engagement
- Promotional Setup & POS Management
- Strong Communication Skills
- Valid UAE Driving License

## PROFESSIONAL EXPERIENCE

Sales Associate - Carrefour (Majid Al Futtaim), Dubai, UAE

November 2020 - Present

- Displayed products according to planograms, ensuring attractive shelf presentation
- Monitored expiry dates and implemented FIFO/FEFO to maintain product freshness
- Participated in promotional setups, managing POS materials and displays
- Ensured stock availability and assisted in daily inventory checks
- Maintained store cleanliness and organized shelves to maximize space

Retail Assistant - Mega Standard Supermarket, Kampala, Uganda

January 2019 - September 2020

- Assisted in merchandising tasks including shelf arrangement and restocking
- Monitored sales trends and provided feedback on slow-moving items
- Supported new product launches and in-store promotions
- Delivered excellent customer service and resolved product inquiries efficiently

## EDUCATION

Bachelor's Degree - Kampala University, Uganda

## LANGUAGES

- English - Fluent
- Luganda - Native

## LICENSE

- UAE Light Vehicle Driving License - Valid

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[Date]

To: Hiring Manager

Choithrams UAE

Subject: Application for Merchandiser Position

Dear Hiring Manager,

I am writing to express my strong interest in the Merchandiser position recently posted on the Choithrams careers site. With over five years of experience in retail operations and merchandising, both in Uganda and the UAE, I bring hands-on knowledge and a proactive approach that aligns well with your expectations.

In my current role at Carrefour under Majid Al Futtaim, I have consistently implemented effective merchandising strategies that enhance product visibility and drive sales. My duties have included managing shelf layouts, executing planograms, rotating stock using FIFO principles, and supporting promotional campaigns. I have a valid UAE light vehicle driving license, which ensures flexibility and timely store visits across locations.

I am particularly drawn to Choithrams' strong presence and reputation in the FMCG sector. I am confident that my commitment to excellence, attention to detail, and customer-focused mindset will make me a valuable asset to your merchandising team.

Thank you for considering my application. I am available at your convenience for an interview and look forward to the opportunity to contribute to Choithrams' continued success.

Sincerely,

Lubega Derick