# MAHMOUD AHMED ABDELKADER HAFEZ

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# SUMMARY

Dynamic and detail-oriented professional with 6 years of experience as a Cashier and Treasury Officer, excelling in cash handling, customer service, and financial reporting. Proven ability to maintain clean, organized workspaces while assisting customers in locating products and ensuring a seamless shopping experience. Skilled in auditing, financial statement analysis, and managing month-end and year-end closings. Highly organized, dependable, and capable of managing multiple tasks with a positive attitude. Known for a meticulous and methodical approach to problem-solving and a strong willingness to take on additional responsibilities to support team objectives and drive organizational success.

# WORK EXPERIENCE

### RATP DEV MOBILITY CAIRO :- Revenue Officer

• transactions (cash, credit, and checks) with 100% accuracy, ensuring seamless checkout experiences for over [1200] customers daily.

• Designed and implemented engaging visual merchandise displays weekly, driving a [92.5 %] increase in foot traffic and sales.

• Provided exceptional customer service, resolving inquiries efficiently and increasing customer satisfaction scores by [95%].

### IKEA , MALL OF ARABIA :- Cashier

- Greeted and engaged customers to understand their needs, resulting in a [88%].
- Processed high-volume transactions (cash, check, and credit) with 90% accuracy rate,
- reducing wait times and improving checkout efficiency.
- optimize store operations and ensure seamless customer service during peak hours.
- Identified opportunities to upsell and cross-sell products, contributing to a [75%] increase in daily sales revenue.

## Pharaohs Restaurant Nile Pharaohs Cruises :- junior Treasury officer

 Implemented and optimized internal controls and monitoring systems, safeguarding company assets and reducing financial discrepancies

• Partnered with C-level executives and key stakeholders to design and execute strategic financial plans, aligning financial objectives with long-term business growth.

• Led cross-functional teams to implement risk management strategies, reducing exposure to financial and operational risks.

### Pharaohs Restaurant Nile Pharaohs Cruises :- Cashier

• Efficiently restocked and organized merchandise in high-traffic areas, ensuring product availability and optimizing visual appeal to boost impulse purchases.

- Provided immediate and effective support to customers and team members by addressing inquiries, resolving issues, and managing spills, maintaining a safe and welcoming environmen.
- Demonstrated flexibility and reliability by working variable schedules and covering additional shifts during peak periods, contributing to seamless store Operations.

ABR 2022- Current

## FEB 2020 - ABR 2022

# JAN 2018 - DEC 2018

DEC 2018 - JAN 2020

### Wall plus Decorations :- Sales & Cashier

2015 - 2019

2012 - 2015

• Collaborated effectively with cross-functional teams (sales, operations, and customer service) to develop customer-centric solutions, enhancing the overall shopping experience and boosting customer satisfaction scores.

• Led initiatives to improve in-store security awareness, reducing shrinkage and enhancing the safety and security of both customers and Employees.

### EDUCATION

# Higher Institute for Advanced Studies in Al-Haram

- Bachelor of Commerce
- Accounting

### Ahmed Lotfy elsayed secondary school

Literary department

### SKILLS

- Cross-selling abilities
- Customer Relationship Management (CRM)
- Drawer balancing
- Customer Focus
- Credits and Refunds
- Cash Management
- Customer service

### LANGUAGES

- Arabic :- Native language
- English :- B2
- Portuguese :- A2

### **PERSONAL INFORMATION**

- Marital Status : Single
- Date of birth : JAN / 07 / 1998

### CERTIFICATES

- •Certified [ Trainee Accountant ]
- •[EI-Sherbiny Office for Financial and Tax Consultations)] [From 2021 To 2022]

### •Certified [ Data analysis ] by Excel and Power Bi

•CLS Learning solutions [From Jan/27/2024 to Feb/28/2024]

- Cash Handling
- Relationship Building
- Ticket Sales
- Payment Processing
- Policies and Procedures
- Customer Assistance
- Customer Satisfaction