

RESUME

MANAF P.T

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Address: Al Kawser Building,
Liwara-2 Ajman UAE.



CAREER OBJECTIVE

Highly motivated and results-driven sales professional with a passion for exceeding targets and delivering exceptional customer satisfaction. Seeking a challenging sales role in a dynamic organization where I can leverage my strong communication skills, persuasive abilities, and deep understanding of customer needs to drive revenue growth and contribute to the company's success.

ACADEMIC QUALIFICATION:

- High School Diploma .

PROFESSIONAL SKILLS:

- Sales and negotiation skills
- Route planning and logistics
- Customer relationship management
- Inventory management
- Product knowledge
- Cash handling and record-keeping
- Communication and interpersonal skills
- Problem-solving and conflict resolution
- Adaptability and flexibility
- Time management
- Ethical Conduct

WORK EXPERIENCE: (9+ Years)

Van Salesman – Lewes Coal & Firewood Trading L.L.C, Dubai, UAE. (2018 - present)

- Successfully met and exceeded monthly and quarterly sales.
- Established and maintained a loyal customer base by providing outstanding customer service, resolving issues promptly, and catering to customer preferences.
- Demonstrated strong product knowledge, effectively educating customers about product features, benefits, and promotions.

- Efficiently planned and executed daily sales routes, maximizing customer visits and minimizing travel time.
- Handled cash transactions accurately, maintained proper records, and ensured compliance with company policies and financial procedures.
- Collaborated with the sales team and management to develop and implement sales strategies, contributing to the overall growth of the business.
- Continuously updated knowledge of industry trends, competitor products, and market dynamics to adapt sales approaches and stay competitive.
- Maintained a clean and well-organized van, complying with safety and hygiene standards.

Van Salesman – Chocoland Company, Sharjah, UAE

(2014 - 2018)

- Drove the company's delivery van to various locations in Dubai, ensuring timely and accurate delivery of Chocoland products to customers.
- Developed and maintained positive customer relationships by providing excellent service, addressing inquiries, and resolving issues promptly.
- Managed inventory levels in the van, ensuring products were well-stocked and organized for efficient sales and delivery.
- Utilized sales techniques to promote Chocoland products, upsell items, and meet or exceed sales targets.
- Conducted product presentations and tastings at customer locations, leading to increased sales and brand awareness.
- Kept detailed records of sales transactions, including invoices, receipts, and customer information, using company-provided tools or software.

Salesman – Almazaya showroom, Sharjah, UAE

(2007 – 2011)

- Managed inventory levels in the store, ensuring products were well-stocked and organized for efficient sales and delivery.
- Utilized sales techniques to promote footwear products, upsell items, and meet or exceed sales targets.
- Conducted product presentations and tastings at customer locations, leading to increased sales and brand awareness.

PERSONAL DETAILS:

Father's Name	:	Mustafa P.M
Date of birth	:	04 May 1980
Gender	:	Male
Nationality	:	Indian.
Marital Status	:	Married
Passport	:	P2201660
Visa	:	Freelance Visa Holder (30.01.2026)
Driving Licence	:	517492 Light Vehicle

Place: AJMAN

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Date: