

#### PERSONAL INFORMATIONS

Name: Mamadou Bhoye Diallo Phone No: +971 586134406

Email: blackbhoye@gmail.com

Nationality: Guinean Located: UAE Dubai

#### **LANGUAGES**

- English
- French
- Hindi 20%

#### **EDDICATION**

**Lycee Colly,** Telimele, Guinea Completed up to 10th Grade 2001 – 2010

#### **HUBBY**

- Football
- PC gaming
- Movies

### **LICENSES**

**UAE Automatic Driver's License** 

### **DECLARATIN**

The information presented in this resume accurately reflects my qualifications and experience.

### **Professional Summary**

Detail-oriented and results-driven retail professional with over 3.5 years of experience at Al Kabayel Oasis Trading LLC in Dubai. Skilled in visual merchandising, inventory management, and sales optimization. Adept at designing eye-catching product displays that drive customer engagement and improve sales performance. Proven ability to reduce stock wastage, streamline inventory processes, and boost stock turnover by 15%. Known for strong communication, excellent customer service, and the ability to adapt quickly to dynamic retail environments. Ready to bring expertise in merchandising to a fast-paced and growing team.

## **Work Experience**

## Al Kabayel Oasis Trading LLC, Dubai Inventory Manager

June 2021 – Present

- Spearheaded the creation of product displays across multiple store sections, enhancing product visibility and increasing foot traffic.
- Designed and implemented eye-catching merchandising layouts that aligned with seasonal promotions and sales strategies, contributing to increased customer engagement.
- Developed and maintained a well-organized inventory system, reducing stock wastage by 10% through efficient stock rotation and ensuring timely product restocking.
- Trained and mentored team members on best practices for inventory management and merchandising techniques, improving overall store operations.
- Optimized stock turnover by 15%, ensuring products were always fresh and appealing to customers.
- Followed the FMFO & FEFO processes to minimize losses due to expiry.

### **Key Skills**

- Visual Merchandising & Display Design
- Inventory Management & Stock Organization
- Sales Optimization & Product Placement
- Customer Engagement & Relationship Building
- Data-Driven Decision Making
- Excellent Communication & Interpersonal Skills
- Team Leadership & Staff Training
- Time Management & Prioritization

# **Technical Skills**

- Microsoft Office Suite (Excel, Word)
- Microsoft Dynamics Business Central

# **Additional Skills**

- Holder of a UAE Automatic Driver's License, capable of efficiently transporting goods if required
- Physically capable of performing manual tasks, including lifting and organizing stock
- Strong problem-solving skills and an eye for detail, ensuring efficient product organization