



MATHEW PHILIP

SALES REPRESENTATIVE

A sales representative, quite simply, **sells products or services for a company and represents their brand**. Efficient and organized professional with 10+ years of Experience in as Sales Representative. They manage relationships with customers, serving as the key point of contact, from initial lead outreach to when a purchase is ultimately made.



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Door No.5, Street No. 595, Al
Nuaimia - 1, Ajman, UAE

SKILLS

Customer service.

Meeting sales goals.

Territory management.

Product knowledge.

Prospecting skills.

Closing skills.

LANGUAGES

English

Full Professional Proficiency

Arabic

Full Professional Proficiency

Hindi

Full Professional Proficiency

Malayalam

Full Professional Proficiency

Tamil

Full Professional Proficiency

INTERESTS

Traveling

Cooking

Playing

Time Management

WORK EXPERIENCE

SALES REPRESENTATIVE

M/S Cigalah Group & Rainbow milk

10/2014 - 03/2019

Kingdom of Saudi Arabia

Achievements/Tasks

- ▣ Serves customers by selling products and meeting customer needs.
- ▣ Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors
- ▣ Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- ▣ Planning different kinds of promotion and develop the business
- ▣ Preparing daily report and submitting it to the Sales Manager.

SALES REPRESENTATIVE

M/S Al-Marai Foods & Dairy

07/2012 - 06/2013

Kingdom of Saudi Arabia

SALES REPRESENTATIVE

M/S Federal Foods LLC

11/2008 - 12/2011

Dubai, UAE

VAN SALES REPRESENTATIVE

M/S Chanakya Enterprises

03/2007 - 10/2008

Kerala, India

ACHIEVEMENTS

Driving Licenses

Holding of valid U.A.E Driving License for Light Motor Vehicle. Holder of Valid Indian Driving License for 2 Wheeler, Heavy Duty Vehicles, Light Duty Motor Vehicles, Forklift & Crane. Holder of Valid Saudi License for Light Duty Motor Vehicles.

EDUCATION

BA - Bachelor of Art (06/2004 - 11/2007)

- ▣ M.G University - Kerala, India

PASSPORT DETAILS

Passport

No. P1599369

11/2026

Visa Status

Visit Visa

10/2023 - 12/2023