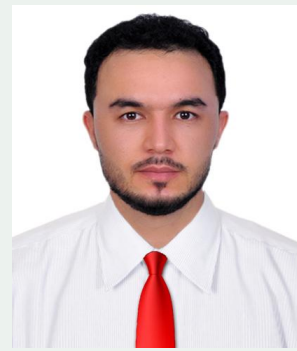


Mazahir Ali

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Profile

Experienced Sales Consultant and support trainer with a proven track record of leading high-performing teams to achieve organizational goals. Skilled in customer service, team management, and problem-solving. Seeking a position in a stable organization where I can utilize my skills to drive success and build lasting professional relationships.

Work Experience

Real Estate Consultant

Sandscape Real Estate, Dubai (February 2024 – Present)

- Assisting clients in buying, selling, and renting properties.
- Conducting property viewings and providing detailed information to clients.
- Negotiating property deals and ensuring compliance with relevant regulations.
- Preparing and reviewing real estate documents such as contracts, deeds, and leases.
- Maintaining up-to-date knowledge of market trends and property values.
- Building and maintaining strong relationships with clients and stakeholders.

Sales consultant/Support Trainer/Teller

Travellex Foreign Currency Exchange, Dubai Airport (Aug 2017 – Aug 2023)

- Led a team to meet strict company standards.
- Conducted regular staff reviews and coaching sessions.
- Managed team operations and motivated team members.
- Performed cashier duties, handling cash transactions accurately and efficiently.
- Executed currency exchange transactions, ensuring accuracy and compliance with regulations.
- Balanced cash drawers at the end of each shift, ensuring no discrepancies.
- Processed refunds and exchanges, adhering to company policies.
- Provided training on currency exchange procedures and best practices.
- Maintained accurate records of all transactions and ensured proper documentation.

Sales Consultant/Teller

Travellex Foreign Currency Exchange, Qatar Airport (Nov 2014 – Mar 2017)

- Provided excellent customer service.
- Managed the vault and handled extensive cash transactions.
- Ensured compliance with regulations.
- Identified and mitigated risks in transactions.
- Processed currency exchanges for customers, ensuring accurate and timely transactions.
- Assisted customers with Western Union transfers and other money transfer services.
- Answered customer inquiries about exchange rates and financial products.
- Handled cash and foreign currency transactions with high accuracy.
- Provided information on current exchange rates and financial services available.

Cashier

La Marquise Restaurant, Satwa Dubai (Aug 2014 – Oct 2014)

- Delivered exceptional cashier service.
- Maintained accuracy and safety of the till.
- Addressed customer needs efficiently.

Supervisor

Zyara Restaurant, Media City Dubai (Jan 2013 – Aug 2014)

- Greeted and advised customers.
- Handled customer inquiries and complaints.
- Trained and supervised staff.

Skills

- Cash Handling
- Sanctioned Checks
- Problem Solving
- Customer Service
- Team Management
- Ability to Work Under Pressure

Education

Diploma in Electronics: Punjab Technical Board (2008-2011)

Certification:

Cisco Certified Network Associate (CCNA): Corvit Institute, Rawalpindi (2011)

Personal Information:

Date of Birth: 21 Mar 1992

Nationality: Pakistan

Languages Known: English, Urdu, Arabic, Punjabi