



Mohamed Thasreer Gani
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Dubai, UAE.

Holding: Visit Visa ready to Join Immediately.

EDUCATIONAL QUALIFICATION:

Bsc (physics)

Voorhees College , Vellore

India

COMPUTER SKILLS:

MS Office Word, Excel, Power Point, Outlook and Internet Applications.

LANGUAGES:

- Tami : Mother Tongue.
- English : Excellent
- Hindi : Excellent
- Kannada : Excellent
- Malayalam: Good

PERSONAL SKILLS:

- Leading Personality.
- Creator of a Teamwork and Collaboration Atmosphere..
- Good Communication, Planning and Organizing Skills.
- Ambitious and Organizer.
- Discipline at Work.
- Patient and Able to Work Under Pressure.

PERSONAL DATA:

Date of Birth : 12/05/1979

Nationality : Indian

Marital Status: Married

CURRICULUM VITAE

EXECUTIVE CAREER OBJECTIVE:

To secure a challenging position with a progressive organization and to achieve recognition by putting heart and soul in the assignments allotted and by contributing to the success story of the organization.

STRENGTHS:

- Leadership Quality
- Good Communication
- Interested in learning new things and Technologies
- Flexible to adopt situations
- Interested to Work in as a team

EXPERINCE:

SALES SUPERVISOR

MAY 2018 TO OCTOBER 2022

NILGIRLS HYPERMARKET, CHENNAI, INDIA

Grocery Sales Supervisor

SALES EXECUTIVE

APRIL 2015 TO MARCH 2018

LULU HYPERMARKET , KERALA, INDIA

Butchery & Fishery Sales Executive

SALES EXECUTIVE

JUNE 2010 TO MARCH 2015

SPAR HYPERMARKET , BANGALURU , INDIA

Sales Associate

DUTIES & RESPONSIBILITY :

- Responsible of Sales, planning forecasting.
- Developing the current traditional sales channels and improving the huge progress in modern sales channels. Finding new chennals for selling and distrution of products
- Following up daily sales' reports.
- Preparing and editing the weekly forecasting plan.
- Developing Territory Management by adding new customers and arranging visits. Building relashionsionships with exisiting clients
- Daily, weekly, and monthly analysis of performance plans and targets.
- On job coaching and training for sales team members.
- Deeply involved in primary sales operations from the warehouse to at the level of customers in direct selling by sales team.

- Working closely with the marketing team to produce any sales collateral required for the target market.
- Reporting business trends and area performance to the National Sales Manager.
- Developing & maintaining successful business relationships with all prospects.

Identifying what customers want

- Planning and organising the day to ensure all opportunities are maximised.
- Developing a full understanding of the business market-place.

AREAS OF INTEREST:

- Marketing
- Business
- Estimation

DECLARATION:

I consider myself familiar with information technology aspects. I am also confident of my ability to work in a team. I hereby declare that the information furnished above is true to the best of my knowledge.

Place: Dubai

Yours Sincerely

Date

(S.Mohamed Thasreer Gani)