



MOHAMED AZEEM

CONTACT

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Al Gubaiba, Bur dubai, United Arab Emirates

COMPUTER SKILLS

- Microsoft
- Fundamentals of ICT
- Personal skills development.

STRENGTH SKILLS

- Friendly, flexible, enthusiastic, Dedicated.
- Excellent communication skills, good leadership.
- Excellent team work, planning and organizing.
- Strong knowledge of fine and costume jewelry.
- Ability to maintain confidentiality and build customers' trust.
- Familiarity with the latest designs and trends in jewelry.
- Excellent persuasive and customer service skills.

LANGUAGE

English

90%

Tamil

99%

Sinhala

99%

About Me

Energetic and optimistic salesman, manager with over 09 years of professional experience in cosmetic field and 03 years professional experience in jewellery as a salesman. I can contribute to the growth of the organization with my skills & competencies. Following a challenging career with excellent track record of significantly increasing quality and sales in customer base.

Education

- O/L Qualified
- A/L Qualified.
- Diploma in English
- Diploma in ICT (BTEC – IDM)

WORK EXPERIENCE

ROYAL DREAMS (PVT) LTD 2012 – 2020

5 years of experience as a salesman (2012 – 2017) after that promoted as a manager in cosmetic field.

- Managing all accounts.
- Develop and maintain the business.
- Provide the highest level of customer service.
- Daily and monthly sales targets.
- Maximizing profits and sales target.
- Maintaining stocks and store appearance to maximize sale.
- Performs other related duties as required and assigned.

ROYAL JEWELLERS 2020 – 2023

- Displaying merchandise and promoting materials.
- Greeting and advising customers on quality and trends of jewellery.
- Excellent persuasive and customer service skills.
- Preparing bills, providing warranty certificate, wrapping merchandise, making invoices, and collecting payment.
- Demonstrated how jewelry and gems look on the body
- Displayed and cleaned cases and ensured they appear appealing to customers.
- Checked inventory and provided suggestions on stocking certain items to the store manager.
- Performed basic housekeeping work and provided tea/coffee to customers.
- Swiped credit and debit card for sold items.