




MOHAMED MIMRAS

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 mohamedmimras@gmail.com

PROFILE

As an employee, I want to contribute towards the growth and development of a dynamic organization where opportunities to grow both personally are ample and where I can utilize my skills effectively and efficiently.

WORK EXPERIENCE

HADEQAT FOOD TRADING.LLC. - VAN SALES MAN

UMM AL QUWAIN - UAE

MAY 2018 - PRESENT

DUTIES AND ROLES :

- Manage a designated sales territory, responsible for selling and distributing products to retail outlets.
- Develop and maintain strong relationships with existing customers, ensuring customer satisfaction and repeat business.
- Identify new sales opportunities and actively prospect for new customers to expand the customer base.
- Achieve and exceed monthly sales targets, consistently meeting or surpassing sales quotas.
- Monitor market trends, competitor activities, and customer preferences to identify potential business opportunities.
- Prepare and submit sales reports, including daily activity reports, sales forecasts, and market analysis.

ERA REAL-ESTATE | SALES AGENT

Abudhabi - UAE AUG 2016 - FEB 2018

DUTIES :

- Generated new leads by promoting services and reaching out to potential clients

EDUCATION

MBA

SKILLS

ENERGETIC AND DRIVEN

CLIENT ACCOUNT MANAGEMENT

STRONG COMMUNICATION

DOCUMENTATION AND REPORTING

MOTIVATED TEAM PLAYER

NETWORKING

SOCIAL MEDIA MARKETING

RELATIONSHIP BUILDING

PERSONAL DETAILS

Date of Birth 23-JAN-1992

Age 32

Nationality INDIAN

Sex MALE

Religion ISLAM

Marital Status MARRIED

Passport No M 1490110

License No 191780

Visa Status EMPLOYMENT

Place UAE

LANGUAGES

- ENGLISH
- ARABIC
- HINDI
- MALAYALAM
- TAMIL
- KANNADA

SOFTWARE SKILLS



MICROSOFT EXCEL



SAP



PEACHTREE



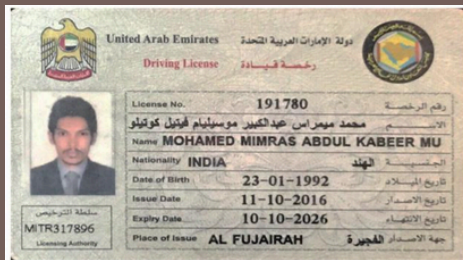
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TECHNICAL EXPOSURE

- VALID UAE DRIVING LICENSE



REFERENCE

MR. NIYAS

(MANAGING DIRECTOR - HADEEQAT)

+971 55 226 1458

- Conducted market research to identify the best prices for buyers and renters
- Met with clients to discuss their real estate needs and determine whether they wanted to rent or buy.
- Took clients on tours of available properties that matched their specifications and requests
- Helped clients submit applications to rent or purchase new homes
- Design and create promotional materials to advertise new listings online and in print

DECLARATION

I hereby declare that all the fact stated above is true and correct in best of my knowledge and belief.

Sincerely,

MOHAMED MIMRAS ABDUL KABEER