

MOHAMED SAGEER

Buyer FMCG

Summary

Experienced Purchaser with a demonstrated history of working in the retail industry. Skilled in Retail Category Management, Inventory Control, Procurement, Retail Buying, Supply Chain Analysis, Vendor Management, and Contract Management. Strong Operations Professional with a Masters's in Business Management and Bachelor's in Technology. To seek challenging avenues where my knowledge and abilities match the organization's growth. Skilled at creating efficient reporting tools to support business decision-making at all levels.

Education

MBA / August, 2018 - December, 2020

Bangalore University

B COM / August, 2015 - April, 2017

Calicut University

COMMERCE / July, 2013 - March, 2015

Sreekrishna Higher Secondary School

Work Experience

Buyer / June, 2021 - June, 2023

LULU INTERNATIONAL GROUP


- Buying the right product at the right time for the right price and sell it at a competitive price.
- Monitor stock levels and identifying purchasing needs.
- Research potential vendors.
- Track orders and ensure timely delivery.
- Identify and check the quality and availability of the products.
- Product selection based on branding and overall company image.
- Identify customer preferences and forecast consumer trends.
- Create LPO by analysing the stock and demand .
- Conduct weekly offer based on the trend.
- Market research to identifying pricing trends.
- Conduct monthly meeting to analyze the Sales and GP .
- Preparing reports on product performance.
- Reporting monthly sales vs GP to Director.
- Communication of monthly sales and stock data with vendors.
- Evaluate offers from vendors and negotiate better prices.
- Ensure availability of Import products as well as local products..
- Introduce new and innovative products in coordination with Suppliers.
- Visit competitors' shops periodically and watch their display, products, promotions, etc.


Lulu Capital Mall. Abudhabi
Lulu Courtyard Mall Riyadh city
Lulu New Al Falah Central Mall



Profile

 salmsageer690@gmail.com

 0582660140

 Ajman 2 Al Nuaimia
Near Abdullah bin Ali Mosque
Hamrani

Skills

SAP

MICROSOFT OFFICE

GOOD PRESENTATION AND
COMMUNICATION SKILL

NEGOTIATION

VENDOR CONTRACTS

PRICING ANALYSIS

MARKET AWARENESS

Languages

ENGLISH : Expert

MALAYALAM : Expert

HINDI : Expert

Projects

CRM Customer Relationship Management at VKC FOOTWEARLTD / June, 2019 - September, 2019

ACHIEVEMENTS

/ 2022

- Reduced ageing stock by 20% by proper planning and promotion.
- Conducted outlet Anniversary promotion by negotiate with more than 15 vendors.
- Reduced wastage by proper planning.

License

Valid UAE Driving License (AMT) Light vehicle Issued on 08-01-2023